Automobile Insurance in Korea

Fact Book 2021



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Forewords



Eighteen years have passed since the Fact Book was first published in 2003. The Korea Insurance Development Institute (KIDI) believes the Fact Book has successfully introduced trends and changes in the Korean automobile insurance industry to our readers across the globe. I am deeply honored to announce the publication of this year's Fact Book, with the hope that it will continue to shed light on the Korean automobile insurance market.

In Korea, automobile insurance is considered one of the core business lines in the non-life (general) insurance

sector, accounting for 18.4 percent of the entire non-life market.

The Korean automobile insurance premiums written totaled KRW 18.6 trillion (USD 16.1 billion) in 2020. The written premiums of automobile insurance increased by 11.6 percent.

In the meantime, the loss ratio of automobile insurance was 85.3 percent in 2020, decreased by 6.1 percentage points compared to 2019. Covid-19, which began to spread all over the world in early 2020, had an effect on this situation. Due to Covid-19, people did not drive as frequently as before and car accidents occurred less than the previous year. However, we need to keep an eye on Covid-19 because this may be a temporary phenomenon.

Fact Book 2021 contains various statistics that show current situation of the automobile insurance in Korea. We are confident the Fact book will provide you with a comprehensive understanding of the Korean automobile insurance market.

KIDI always strives to provide specialized and professional service for insurers, customers and supervisory authorities in Korea. We also want to become a responsible member of the global insurance industry.

Khang, Ho
Chairman & CEO
Korea Insurance Development Institute



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Chapter 1: The Korean Insurance Industry

In 2020, the Korean insurance industry reported a 4.2 percent increase in written premiums while GDP decreased by 0.9 percent. Life insurance showed a 2.0 percent increase and non-life insurance increased by 7.0 percent in written premiums compared to 2019.

GDP and Insurance Industry Growth Rate

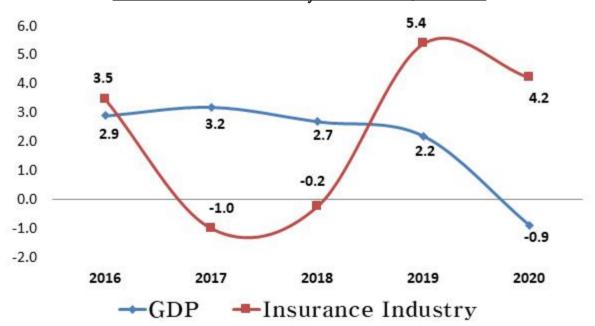
					Percent
	2016	2017	2018	2019	2020
GDP	2.9	3.2	2.7	2.2	-0.9
$Life_1$	2.2	-4.9	-2.7	5.8	2.0
Non-Life ₂	5.3	4.6	3.1	4.9	7.0
Insurance	3.5	-1.0	-0.2	5.4	4.2

Note: 1Written premiums in life Insurance, 2Written premiums in non-life insurance

Source: KIDI, Monthly Insurance Statistics

Bank of Korea, Economic Statistics Yearbook

GDP and Insurance Industry Growth Rate, 2016-2020



Life insurance premiums to GDP ratio in 2020 was 6.2 percent, while non-life insurance premiums to GDP ratio reached 5.2 percent in 2020.

Premiums as a percentage of GDP

					Percent
	2016	2017	2018	2019	2020
Life	6.9	6.2	5.8	6.1	6.2
Non-Life	4.8	4.8	4.7	4.9	5.2
Total	11.7	11.0	10.6	11.0	11.4

Sources: KIDI, Monthly Insurance Statistics

Bank of Korea - Main Annual Indicators (reference year 2015, 2000~)

In 2020, premiums per capita (insurance density) was 4,260 thousand won, increased by 4.1 percent compared to the previous year. It is mainly due to the increase in the insurance density of Non-Life insurance, increased from 1,825 to 1,950 thousand won. The total amount of premiums per capita kept increasing due to the increase in written premiums of both life and non-life insurance.

Premiums Per Capita

				Tho	ousand won
	2016	2017	2018	2019	2020
Life	2,339	2,219	2,148	2,268	2,309
Non-Life	1,629	1,699	1,743	1,825	1,950
Total	3,968	3,918	3,891	4,093	4,260

Note: Estimated population by Korea National Statistical Office

Source: KIDI, Monthly Insurance Statistics

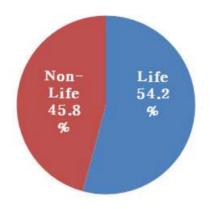
In 2020, written premiums in life insurance grew by 2.0 percent and written premiums in non-life insurance grew by 7.0 percent.

Written premiums

					Billion won
	2016	2017	2018	2019	2020
Life	119,811	113,974	110,843	117,262	119,587
Non-Life	83,439	87,282	89,971	94,386	100,995
Total	203,250	201,256	200,814	211,648	220,582

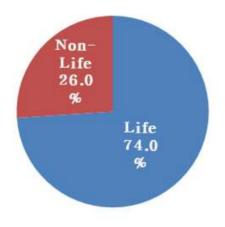
Source: KIDI, Monthly Insurance Statistics

Written premiums of Life & Non-Life Insurance



• In 2020, share of written premiums for life insurance was 54.2 percent and share of written premiums for non-life insurance was 45.8 percent.

Total Asset of Life & Non-Life Insurance



• In 2020, share of total asset size of life insurance was 74.0 percent and share of total asset size of non-life insurance was 26.0 percent.

The total asset size of insurance had grown by 6.3 percent per annum for the past five years. In 2020, it recorded 1,321 trillion won, of which life and non-life insurance accounted for 977 trillion won and 344 trillion won each.

Total Asset

Trillion won, % 2016 2017 2018 2019 2020 833 918 782 857 977 Life 7.9 2.9 7.1 6.5 6.4 252 277 298 321 344 Non-Life 11.5 9.9 7.6 7.7 7.2 1,239 1,034 1,110 1,155 1,321 Total 8.7 7.4 4.1 6.6 7.3

Note: Figures in the parentheses indicate annual growth rate

Source: General Insurance Association Of Korea, Monthly Insurance Statistics Life Insurance Association Of Korea, Monthly Insurance Statistics There are 25 life insurance companies and 32 non-life insurance companies in Korea. 20 out of 32 non-life insurance companies are not involved in the automobile insurance business (The majority of them are reinsurers).

Number of Insurance Companies

Life Insurance	Non-Life Insurance	Auto	Non-Auto
Hanwha Life Insurance Co., Ltd.	Meritz Fire & Marine Insurnace Co., Ltd.	0	0
Samsung Life Insurance Co., Ltd.	Hanwha Non-life Insurance Co., Ltd.	0	0
Heungkuk LIfe Insurance Co., Ltd.	Lotte Non-llife Insurance Co., Ltd.	0	0
Kyobo Life Insurance Co., Ltd.	MG Non-life Insurance Co., Ltd.	0	0
Hyundai Life Co., Ltd.	Heungkuk Fire & Marine Insurance Co., Ltd.	0	0
Shinhan Life Insurance Co., Ltd.	Samsung Fire & Marine Insurance Co., Ltd.	0	0
DGB Life Insurance Co., Ltd.	Hyundai Marine & Fire Insurance Co., Ltd.	0	0
KDB Life Insurance Ltd.	KB Insurance Co., Ltd.	0	0
Mirae Asset Life Insurance Co., Ltd.	DB Insurance Co., Ltd.	0	0
KB Life Insurance Ltd.	Seoul Guarantee Insurance Company	×	0
DB Life Insurance Co., Ltd.	Korea Maritime Guarantee Insurance Co.,	×	0
Dongyang Life Insurance Co., Ltd.	Korean Re Insurance Company	×	0
Orange Life Insurance Ltd.	American Insurance Group, Inc.	×	0
BNP PARIBAS CARDIF Life Insurance Co., Ltd.	ACE American Fire & Marine Insurance Company Korea	×	0
The Prudential Life Insurance Company	First American Title Company Korea Branch	×	0
Hana Life Insurance Co., Ltd.	Mitsui Sumitomo Insurance Co., Ltd.	×	0
ABL Life Insurance Co., Ltd.	DAS Legal Expenses Insurance Co., Ltd.	×	0
MetLife Insurance Company of	AXA Genral Incurance Co., Ltd.	0	0
PCA Life Insurance Co., Ltd.	HANA Non-life Insurance Co., Ltd.	0	0
Chubb Life Insurance Korea Co., Ltd.	CARROT Non-life Insurance Co., Ltd.	0	0

LINA Life Insurance Co., Ltd.	BNP PARIBAS CARDIF General Insurance Co., Ltd.	×	0
American International Assurance	General Re Insurance Company Korea	×	0
IBK Pension Insurance	Swiss Re Insurance Company Korea	×	0
NongHyup Life Insurance Co., Ltd	Munich Re Insurance Company Korea	×	0
Kyobo Lifeplanet Insurance Company	Tokio Marine & Nichido Fire Insurance Co., Ltd.	×	0
	SCOR Re Insurance Company Korea	×	0
	RGA Re Insurance Company Korea	×	0
	Hannover Re Insurance Company Korea	×	0
	Pacific Life Re Limited Korea Branch	×	0
	Asia Capital Reinsurance Group Co Korea Branch	×	0
	NongHyup Property & Casualty Insurance Co., Ltd.	×	0
	Allianz Global Corporate & Specialty South Korea	×	0

Note : \bigcirc \rightarrow In business, \times \rightarrow Not in business

The number of employees and solicitors hired by non-life insurance companies is approximately 1.7 times more than the number of those hired by life insurance companies. Moreover, non-life insurance companies have 4.4 times more agencies than life insurance companies have.

Employee and Distribution Channel by Insurance Business

number, persons

	Branch Offices	Employees	Solicitors	Agencies
Life	2,886	25,341	112,780	6,385
Non-Life	2,928	33,462	187,540	28,247

Note: Number of dependent sales agents on the basis of registration

Source: Financial Supervisory Service(FSS), Financial Statistics

Chapter 2: Non-Life Insurance Market

1. Written premiums and Incurred Loss by Line of Business

In the non-life insurance market, the total amount of written premiums had grown from 83,439 billion won in 2016 to 100,995 billion won in 2020. The growth of written premiums in 2020 was mainly due to the expansion of Others² insurance.

Written premiums By Line of Business

Billion won Automobile % Long-term % Guarantee % Marine % Fire % Others % Total 2016 15,620 51,646 1,348 2.9 603 -14.5 297 -1.2 13,925 15.5 83,439 9.6 2.1 16,063 52,785 2.2 1,509 11.9 293 -1.3 15,992 14.8 87,282 2017 2.8 640 6.1 2018 15,839 -1.4 54,086 2.5 1,701 12.7 591 -7.7 272 -7.2 17,482 9.3 89,971 2019 16,649 5.1 53,095 598 1.2 269 -1.0 18,844 7.8 94,386 -1.8 1.641 -3.5 2020 18,573 11.6 55,922 700 17.1 274 1.7 23,822 26.4 5.3 1,705 3.9 100,995

Note: 1. Annuity is included in long-term insurance

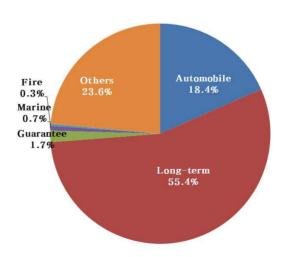
- 2. Others include casualty, personal accident, retirement insurance and etc.
- 3. % refers to annual change

Source: KIDI, Monthly Insurance Statistics, Monthly Auto Insurance Statistics(Automobile)

• In 2020, the amount of written premiums in long-term insurance reached 55.9 trillion won, which accounted for 55.4 percent of the non-life insurance market.

Automobile insurance came second with 18.6 trillion won (18.4%), followed by Guarantee insurance with 1.7 percent and Marine with 0.7 percent.

Written premiums by Line of Business



In 2020, long-term insurance and automobile insurance recorded high loss ratios of 84.6 percent and 85.3 percent each, while guarantee insurance showed relatively low incurred loss ratios of 67.1 percent. Loss ratios of long-term insurance had been stable, ranging from 84 to 87 percent for the past five years compared to the ones in guarantee, marine and fire insurance.

<u>Automobile</u>						Lo	ng-term	
				Billion won, %				Billion won, %
		EP_1	IL_2	L <i>j</i> R		EP_1	IL_2	L <i>J</i> R
	2016	14,862	12,293	82.7	2016	50,805	43,985	86.6
	2017	15,721	12,697	80.8	2017	51,752	44,066	85.1
	2018	15,721	13,512	85.9	2018	52,764	44,421	84.2
	2019	16,094	14,709	91.4	2019	54,902	46,787	85.2
	2020	17,351	14,806	85.3	2020	57,410	48,543	84.6
						_		
		Gua	<u>rantee</u>			$\underline{\mathbf{N}}$	<u> Iarine</u>	
				Billion won, %				Billion won, %
		EP_1	IL_2	L <i>j</i> R		EP_1	IL_2	L <i>j</i> R
	2016	1,308	548	41.9	2016	301	218	72.4
	2017	1,341	590	44.0	2017	295	164	55.5
	2018	1,415	663	46.8	2018	284	187	65.6
	2019	1,502	911	60.7	2019	277	198	71.6
	2020	1,522	1,021	67.1	2020	295	24 3	82.3
		<u>Fi</u> :				<u>C</u>	<u>)thers</u>	
				Billion won, %				Billion won, %
		EP_1	IL_2	L <i>j</i> R		EP_1	IL_2	L <i>j</i> R
	2016	275	155	56.4	2016	7,027	4,921	70.0
	2017	255	122	48.0	2017	7,454	5,269	70.7
	2018	259	132	51.0	2018	8,112	5,903	72.8
	2019	240	155	64.4	2019	8,917	6,556	73.5

Note: ₁Earned Premiums, ₂Incurred Losses

187

226

2020

Annuity / Retirement insurance is included in the Long-term insurance Source: FSS, Financial Statistics, Monthly Auto Insurance Statistics(Automobile)

82.8

2020

9,310

7,006

75.2

The "Big Four" companies (Samsung, Hyundai, DB and KB) accounted for 68.6 percent of the total written premiums in the non-life insurance market. In 2020, Samsung F&M took the largest market share, 24.0 percent, followed by Hyundai M&F with 16.1 percent, DB Insurance with 15.6 percent and KB insurance with 12.9 percent.

Written premiums and Market Share by Non-Life Insurance Company

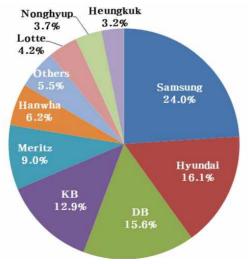
Billion won

		Dillion won
Company	Written premiums	Share(%)
Samsung	24,220	24.0
Hyundai	16,259	16.1
DB	15,778	15.6
KB	13,034	12.9
Meritz	9,115	9.0
Hanwha	5,935	5.9
Lotte	4,230	4.2
Heungkuk	3,717	3.7
Nonghyup	3,195	3.2
SGIC	1,698	1.7
MG	1,164	1.2
AXA	819	0.8
AIG	590	0.6
Hana	506	0.5
Others	735	0.7
Total	100,995	100.0

Note: 1. Others include BNP PARIBAS CARDIF, Ace American, First American, Mitsui Sumitomo, Korean Re and Carrot

2. Ceded and assumed premiums are excluded in Written premiums Source: KIDI, Monthly Insurance Statistics

Written premiums by Insurance Company



Note: Others include BNP PARIBAS CARDIF, Ace American, First American, Mitsui Sumitomo, Korean Re, MG, AIG, SGIC, Hana and Carrot

2. Non-Life Insurance Expense by Line of Business

In 2020, as shown in the table below, expenses incurred by marine insurance decreased by 8.3 percent, compared to the previous year, while expenses of automobile, long-term, guarantee, fire and others insurance increased by 2.8 percent, 1.0 percent, 6.9 percent and 1.0 percent accordingly.

Expenses by Line of Business

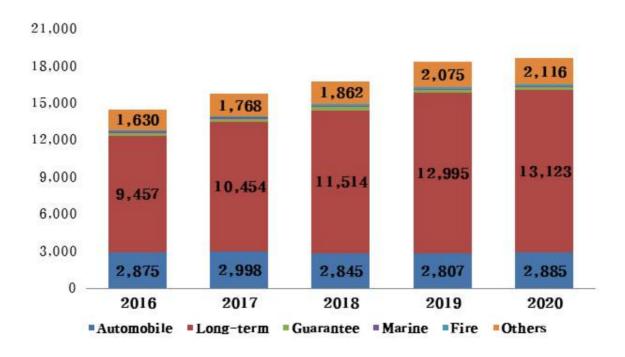
				_								Bil	llion won
	Automobile	%	Long-term	%	Guarantee	%	Marine	%	Fire	%	Others	%	Total
2016	2,875	5.8	9,457	6.1	243	-20.7	97	4.8	119	-14.2	1,630	4.7	14,421
2017	2,998	4.3	10,454	10.5	261	7.3	98	0.8	123	3.2	1,768	8.5	15,701
2018	2,845	-5.1	11,514	10.1	295	13.4	104	6.0	119	-2.7	1,862	5.3	16,740
2019	2,807	-1.3	12,995	12.9	244	-17.3	101	-2.9	113	-5.0	2,075	11.4	18,334
2020	2,885	2.8	13,123	1.0	261	6.9	92	-8.3	114	1.0	2,116	2.0	18,591

Note: 1. Long-term insurance includes Annuity

2. % refers to annual growth change

3 Claim survey fee is excluded in operating expenses in accordance with IFRS basis Source: FSS, Financial Statistics

Trends in Expense by Line of Business



Among non-life insurances, long-term and automobile insurances had constantly been in deficit for a long time. Especially, the underwriting result of the automobile insurance worsened compared to the previous year, recorded -384 billion won in 2020.

Underwriting Results by Line of Business

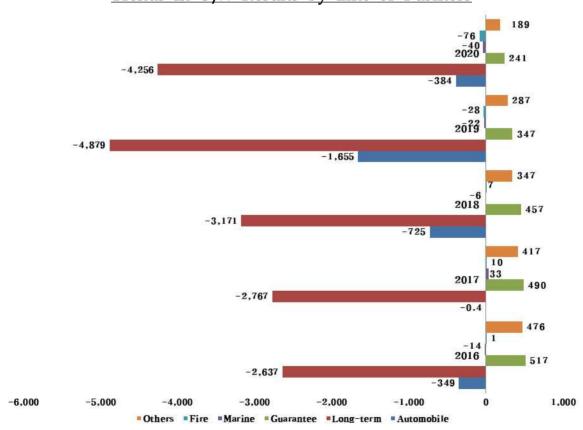
												Bil	lion won
	Automobile	e %	Long-term	%	Guarantee	%	Marine	%	Fire	%	Others	%	Total
2016	-349	67.4	-2,637	-7.1	517	86.1	-14	-89.5	1	152.6	476	4.2	-2,006
2017	-0.4	99.9	-2,767	-4.9	490	-5.3	33	328.5	10	880.0	417	-12.4	-1,818
2018	-725	-181,150.0	-3,171	-14.6	457	-6.7	-6	-119.1	7	-25.5	347	-16.8	-3,091
2019	-1,655	-128.3	-4,879	-53.9	347	-24.1	-22	-266.7	-28	-300.0	287	-17.3	-5,951
2020	-384	76.8	-4,256	12.8	241	-30.5	-4 0	-81.1	-76	-171.9	189	-34.2	-4,327

Note: 1. Long-term insurance includes Annuity

- 2. Underwriting results(Operating income) = earned premiums incurred losses net expenses
- 3. % refers to the annual growth rate

Source: FSS, Financial Statistics, KIDI, Automobile Insurance Yearbook

Trends in U/W Results by Line of Business



Chapter 3: The Korean Automobile Insurance Market

1. Number of Registered Vehicles

The number of registered vehicles had constantly increased for the past five years. Last year, the number of vehicle registration grew by 2.9 percent, 2.8 percent for personal vehicles and 4.4 percent for commercial vehicles respectively. The growth rate came back from 2.0 percent to 2.9 percent in 2020.

Number of Registered Vehicles

					Thousand, %
	2016	2017	2018	2019	2020
Personal	20,426	21,070	21,630	22,001	22,616
Vehicle	3.7	3.2	2.7	1.7	2.8
Commercial	1,378	1,458	1,573	1,677	1,7 50
Vehicle	6.8	5.8	7.9	6.6	4.4
Total	21,803	22,528	23,203	23,677	24,366
1 otal	3.9	3.3	3.0	2.0	2.9

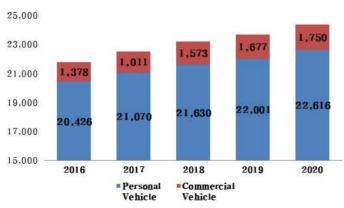
Note: 1. Numbers in each second rows of the vehicles indicate the annual growth change

2. Motorcycles are excluded

Source: Ministry of Land, Infrastructure and Transport(MOLIT)

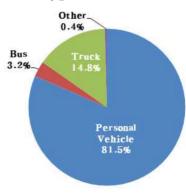
As shown in the pie chart below, personal vehicles took the largest market share with 81.5 percent in 2020, followed by trucks with 14.8 percent, and buses with 3.2 percent.

Trends in number of registered vehicles



Note: Motorcycles are excluded Source: MOLIT

Types of Vehicles

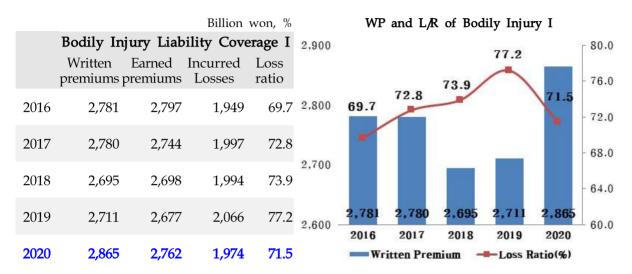


Note: Motorcycles are excluded

Source: MOLIT

2. Written premiums and Incurred Losses

In 2020, written premiums of Bodily Injury Liability Coverage I recorded 2,865 billion won. The loss ratio decreased from 77.2 percent to 71.5 percent in 2020.



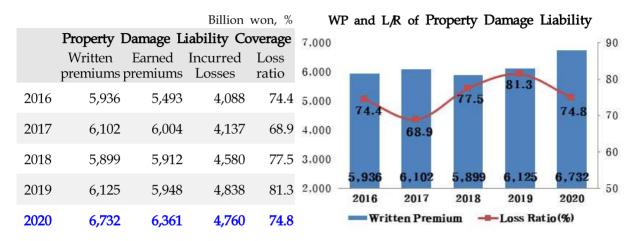
Note: Loss Adjustment Expenses are excluded Source: KIDI, Monthly Automobile Statistics

Written premiums of Bodily Injury Liability Coverage II were 3,717 in 2020. The loss ratio decreased in 2020, reached 101.1 percent.

			Billion	won, %		WP	and L/R	of Bodil	ly Injury	II	
	Bodily In	jury Liab	ility Cove	erage II	4,000	121.7					130
	Written premiums	Earned premiums	Incurred Losses	Loss ratio	3,600 3,200	121.1			106.6		- 120
2016	5 1,979	1,714	2,086	121.7	2,800 2,400		100.5		100.0	101.1	- 110 - 100
2017	7 2,529	2,220	2,231	100.5	2,000			89.0			- 90
2018	3 2,734	2,618	2,330	89.0	1,600						- 80
2019	2,964	2,815	3,000	106.6	800 400 -	1,979	2,529	2,734	2,964	3,717	70 60
2020	3,717	3,232	3,268	101.1		2016	2017 Vritten Pre	2018 mium 🔫	2019 Loss Ratio	2020 o(%)	

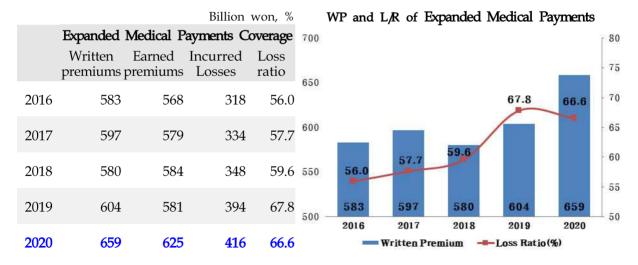
Note: Loss Adjustment Expenses are excluded Source: KIDI, Monthly Automobile Statistics

Written premiums of Property Damage were 6,732 billion won, increased by 9.9 percent compared to the previous year. The loss ratio of property damage liability had worsened from 2017 to 2019 but started to improve afterwards due to the decrease in the number of accidents.



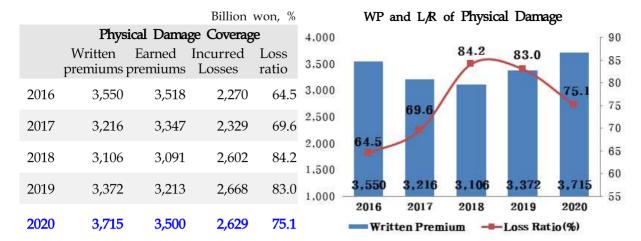
Note: Loss Adjustment Expenses are excluded Source: KIDI, Monthly Automobile Statistics

Earned premiums of Expanded Medical Payments Coverage increased by 55 billion won and loss ratio decreased by 1.2 percentage points in 2020. The loss ratio started to show a downward trend in 2020.



Note: Loss Adjustment Expenses are excluded Source: KIDI, Monthly Automobile Statistics

Written premiums for Physical Damage Coverage were 3,715 billion won, increased by 343 billion won compared to the previous year, but the loss ratio slightly decreased by 7.9 percentage points in 2020.



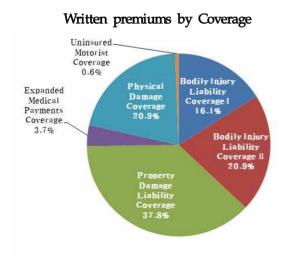
Note: Loss Adjustment Expenses are excluded Source: KIDI, Monthly Automobile Statistics

Written premiums for Uninsured Motorist Coverage had not been stable for the last five years. The loss ratio increased from 61.6 percent to 82.5 percent in 2020.

Billion won, % WP and LAR of Uninsured Motorist Uninsured Motorist Coverage 110 Written Earned Incurred 108 premiums premiums Losses ratio 106 2016 102 96 47 49.0 104 52.5 49.0 102 2017 103 52.5 101 53 100 2018 99 100 35 35.0 98 96 2019 100 99 102 103 61 61.6 94 2016 2017 2020 108 103 85 82.5

90 82.5 80 70 60 50 35.0 40 30 99 100 108 20 2018 2019 2020 ■ Written Premium ■ Loss Ratio(%)

Note: Loss Adjustment Expenses are excluded Source: KIDI, Monthly Automobile Statistics



- Property Damage, being 37.8 percent, took the largest share of written premiums by coverage, followed by Physical Damage with 20.9 percent, and Bodily Injury II with 20.9 percent.
- The sum of ratios for Property Damage Liability Coverage and Physical Damage Coverage is 58.7 percent, accounting for more than half of its total loss.

Written premiums by Insurance Company, 2016~2020

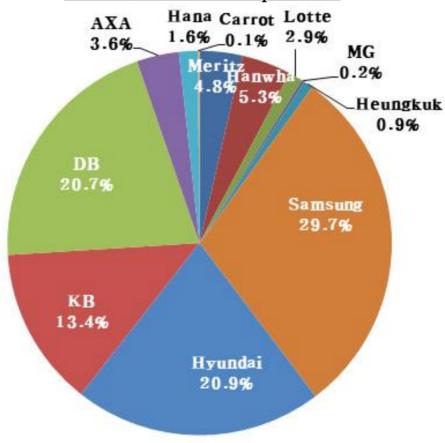
Billion won, %

									• •	
Company	2016	M/S	2017	M/S	2018	M/S	2019	M/S	2020	M/S
Meritz F&M	707	4.6	772	4.8	747	4.8	618	3.7	663	3.7
Hanwha Non-life Insurance	796	5.2	831	5.2	827	5.3	812	4.9	765	4.9
Lotte Non-life Insurance	461	3.0	434	2.7	454	2.9	417	2.5	22 0	2.5
MG Non-life Insurance	45	0.3	39	0.2	32	0.2	39	0.2	39	0.2
Heungkuk F&M	237	1.5	156	1.0	134	0.9	134	0.8	148	0.8
Samsung F&M	4,544	29.5	4,555	28.6	4,485	28.5	4,871	29.5	5,466	29.5
Hyundai M&F	2,977	19.3	3,162	19.9	3,186	20.3	3,366	20.4	3,847	20.4
KB Insurance	1,911	12.4	1,982	12.4	1,925	12.2	2,086	12.6	2,468	12.6
DB Insurance	2,799	18.2	3,054	19.2	3,056	19.4	3,295	19.9	3,810	19.9
American Insurance Group	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
AXA Non-life Insurance	631	4.1	636	4.0	589	3.7	598	3.6	655	3.6
Hana Non-life Insurance	314	2.0	308	1.9	287	1.8	291	1.8	294	1.8
Hyundai Hicar Direct	-4	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Carrot Non-life Insurance	_	_	-	_		_	-	_	23	0.1
Total	15,418	100.0	15,929	100.0	15,721	100.0	16,527	100.0	18,398	100.0

Source: KIDI, Monthly Automobile Insurance Statistics

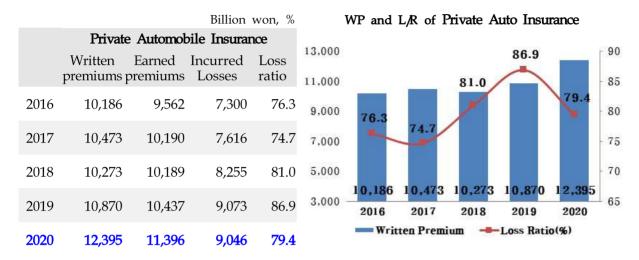
Note: Written Premiums do not cover Driver's Insurance, Insurance in Foreign currency and etc.

Market Share: Written premiums



3. Written premiums and Incurred Losses by Line of Automobile Insurance

Written premiums in private automobile increased by 14.0 percent, recorded 12,395 billion won in 2020. The loss ratio in private automobile insurance had been keep increasing until 2019, recorded 86.9 percent. In 2020, the loss ratio started to show downward trend reaching 79.4 percent.



Note: Loss Adjustment Expenses are excluded Source: KIDI, Monthly Automobile Statistics

Written premiums in business automobiles also increased by 6.4 percent, recorded 3,901 billion won in 2020. The loss ratio decreased by 2.8 percentage points compared to the previous year, recorded 76.2 percent in 2020.

			Billion	won, %	W	P and L	√R of Bu	siness A	auto Ins	urance	
	Busine	ss Automo	bile Insura	ince	4,500				79.0		80
	Written premiums			Loss ratio	4,000	W		75.0		76.2	
201	6 3,598	3,499	2,546	72.8	3,500	72.8					- 75
201	7 3,652	3,632	2,586	71.2	2,500		71.2				- 70
201	8 3,585	3,598	2,698	75.0	2,000 1,500						5250800
201	9 3,667	3,607	2,851	79.0	1,000	3,598 2016	3,652 2017	3,585 2018	2019	3,901 2020	65
202	0 3,901	3,779	2,882	76.2		-Writ	tten Premi	um 🚤	Loss Rat	io(%)	

Note: Loss Adjustment Expenses are excluded Source: KIDI, Monthly Automobile Statistics

Written premiums in commercial automobile insurance recorded 1,152 billion won in 2020, which is a 3.9 percent increase compared to the previous year. The loss ratio increased by 2.1 percentage points, recorded 87.0 percent in 2020.

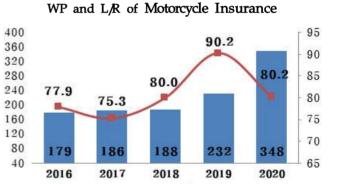
Billion won, % Commercial Automobile Insurance Earned Incurred Written Loss premiums premiums Losses ratio 2016 969 955 779 81.5 2017 989 1,016 741 74.9 2018 1,068 1,030 787 76.4 2019 1,109 1,081 918 84.9 2020 973 87.0 1,152 1,119

WP and L/R of Commercial Auto Insurance 87.0 90 84.9 85 81.5 1,000 80 76 4 800 74.9 75 600 70 969 .016 -109 400 65 2016 2017 2018 2019 2020 Written Premium -Loss Ratio(%)

Note: Loss Adjustment Expenses are excluded Source: KIDI, Monthly Automobile Statistics

Written premiums in motorcycle insurance recorded 348 billion won, and loss ratio of motorcycle insurance was 80.2 percent in 2020.

Billion won, % Motorcycle Insurance Written Earned Incurred Loss premiums premiums Losses ratio 2016 179 171 133 77.9 2017 186 184 138 75.3 2018 188 186 80.0 149 2019 232 207 186 90.2 2020 348 288 231 80.2

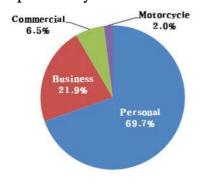


-Loss Ratio(%)

Written Premium

Note: Loss Adjustment Expenses are excluded Source: KIDI, Monthly Automobile Statistics

Written premiums by Line of Automobile insurance



Private automobile insurance, total of 69.7
percent, took the largest share of written
premiums, followed by business automobile
insurance with 21.9 percent, commercial
automobile insurance with 6.5 percent, and
motorcycle insurance with 2.0 percent.

4. Accident Statistics

4-1. General Accident

The number of car accidents decreased by 8.7 percent and the number of registered vehicles increased by 2.9 percent in 2020. As a result, the accident rate decreased from 1.0 to 0.9 percent in 2020.

Accident Number and Accident rate

Cases, % Number of Annual Accident Number of Annual Accidents change rate Registered Vehicles change 2016 220,917 -4.81.0 21,803,351 3.9 2017 216,335 -2.11.0 22,528,295 3.3 217,148 0.9 2018 0.4 23,202,555 3.0 2019 229,600 5.7 1.0 23,677,366 2.5 2020 209,664 -8.7 0.9 24,365,979 2.9

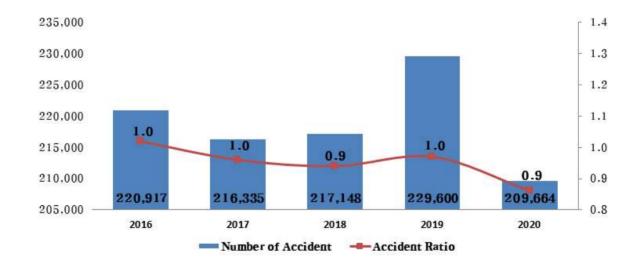
Note: 1. Annual change refers to the growth rate compared to the previous year

2. Motorcycles are excluded from the number of registered vehicles

3. The number of registered vehicles is accumulated at the end of the year

Source: National Police Agency(NPA), Traffic Accident Statistics

Trends in Number of Accident and Accident Rate



Source: NPA, Traffic Accident Statistics

The number of accidents per 10,000 registered vehicles was 74.2 cases in 2020, which is a decrease by 11.1 percent compared to the previous year.

Accident Numbers per 10,000 registered vehicles

Cases, % 2016 2017 2018 2019 2020 # of 86.4 85.9 80.4 83.5 74.2 Accidents (-7.8)(-0.6)(-6.4)(3.9)(-11.1)

Note: 1. Figures in the parentheses indicate annual growth rates

2. Motorcycles are included

3. Construction machinery and farm machinery are included since 2005

Source: NPA, Traffic Accident Statistics

The number of deaths by traffic accident was 3,081 and the number of injuries was 209,654 in 2020. The number of deaths by traffic accident had shown a downward trend since 2016. Fatalities per 100,000 residents continued to fall from 8.4 persons in 2016 to 6.0 persons in 2020. The number of injuries per 100,000 residents also declined to 404.9 in 2020.

Number of Deaths and Injuries

Number of Deaths and Injuries per 100,000 Population

		Persons			Persons
	Number of Deaths	Number of Injuries		Number of Deaths	Number of Injuries
2016	4,292	331,720	2016	8.4	653.0
2017	4,185	322,829	2017	8.1	627.5
2018	3,781	323,037	2018	7.3	625.6
2019	3,349	341,712	2019	6.5	660.8
2020	3,081	209,654	2020	6.0	404.9

Source: NPA, Traffic Accident Statistics Source: NPA, Traffic Accident Statistics

As shown in the table below, the total number of accident for traffic violations decreased in 2020 to 209,643 cases. Careless driving was a major reason for traffic violation, accounting for 55.5 percent. In 2020, most cases of traffic violation went down compared to 2019, especially 12.2 percent decrease in traffic light violation.

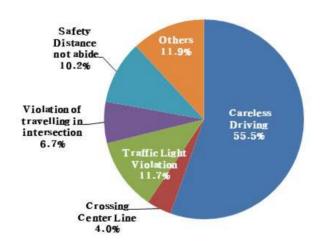
Accident Number by Traffic Violation

													Cases
	Careless Driving	%	Crossing Center Line		Traffic Light Violation	%	Violation of travelling in intersection	%	Safety Distance not abide	%	Others	%	Total
2016	124,399	56.3	10,712	4.8	24,408	11.0	14,671	6.6	20,660	9.4	26,067	11.8	220,917
2017	121,322	56.1	10,184	4.7	24,358	11.3	14,229	6.6	20,053	9.3	26,189	12.1	216,335
2018	121,797	56.1	9,559	4.4	24,725	11.4	14,064	6.5	20,453	9.4	26,550	12.2	217,148
2019	126,006	54.9	9,344	4.1	27,921	12.2	15,372	6.7	22,473	9.8	28,484	12.4	229,600
2020	116,272	55.5	8,364	4.0	24,512	11.7	14,079	6.7	21,469 1	10.2	24,947	11.9	209,643

Note: % indicates the share of accidents by the traffic violation

Source: NPA, Traffic Accident Statistics

Share of Accidents by Traffic Violation



- In 2020, Careless Driving was the major cause of traffic violations, accounting for 55.5 percent.
- Traffic Light Violation came second with 11.7 percent, followed by Safety Distance not Abide with 10.2 percent, and Intersection Violation with 6.7 percent.

In 2020, the number of traffic accidents by drunk drivers was 17,247, an increase of 9.8 percent from the previous year. The percentage of drinking and driving accidents was 8.2 percent of total traffic accidents.

Accident Number of Traffic Accidents by Drunk Driver

					Cases, %
	2016	2017	2018	2019	2020
Number	19,769	19,517	19,381	15,708	17,247
$Rate_1$	8.9	9.0	8.9	6.8	8.2

Note: ₁Share of accidents by drunk drivers Source: NPA, Traffic Accident Statistics

The number of traffic accidents by unlicensed drivers was 5,307, 2.5 percent of the total number of traffic accidents in 2020. Share of traffic accidents by unlicensed drivers had increased from 1.8 percent in 2016 to 2.5 percent in 2020.

Number of Traffic Accidents by Unlicensed Drivers

					Cases, %
	2016	2017	2018	2019	2020
Number	3,993	5,134	5,203	5,177	5,307
Rate ₁	1.8	2.4	2.4	2.3	2.5

Note: 1Share of accidents by unlicensed drivers

Source: NPA, Traffic Accident Statistics

The number of traffic accidents by hit-and-run drivers was 7,418 accounting for 3.5 percent of the total number of traffic accidents in 2020. Share of traffic accidents by hit-and-run drivers had decreased from 3.8 percent in 2016 to 3.5 percent in 2020.

Number of Traffic Accidents by Hit-and-Run Drivers

					Cases, %
	2016	2017	2018	2019	2020
Number	8,326	7,883	7,601	7,129	7,418
Rate ₁	3.8	3.6	3.5	3.1	3.5

Note: 1Share of accidents by hit-and-run drivers

Source: NPA, Traffic Accident Statistics

4-2. Insurance Accident by Coverage

Both accident rate and the number of accidents in Bodily Injury I (BI I) decreased compared to the previous year. Especially, the number of accidents decreased by 6.8 percent in 2020, which is considered to be one of the main reasons for outperformance.

Bodily Injury I Accident Rate

Thousands, Thousands, % BI I: Accident Number & Accident Rate Vehicle₁ 1,300 5.8 Case₂ Rate₃ 1,250 5.6 2016 20,805 5.4 5.5 1,113 5.4 1.200 5.3 2017 21,507 1,140 5.3 1,150 5.2 1,100 2018 22,153 1,216 5.5 5.0 1,050 2019 22,732 1,274 5.6 1.000 4.8 2017 2018 2019 2020 23,263 5.1 Accident Number 1,187

Note: ₁Number of insured vehicles per year, ₂Number of accidents, ₃Accident rate Source: KIDI, Annual Automobile Insurance Statistics

Both accident rate and the number of accidents in Bodily Injury II started to decrease in 2020.

Bodily Injury II Accident Rate

Thousands, Thousands, % BI II: Accident Number & Accident Rate Vehicle₁ 1,200 6.0 Case₂ Rate₃ 1.000 5.1 2016 19,382 832 4.3 800 5.0 2017 19,993 911 4.6 600 400 4.0 2018 20,582 995 4.8 200 1,072 2019 21,137 1,072 5.1 0 3.0 2016 2017 2018 2019 2020 Accident Number -- Accident Ratio 2020 21,599 1,002 4.6

Note: ₁Number of insured vehicles per year, ₂Number of accidents, ₃Accident rate Source: KIDI, Annual Automobile Insurance Statistics

The accident rate of Property Damage decreased by 1.6 percentage points in 2020. The number of accidents recorded 2,752 thousand cases, a decrease of 9.9 percent compared to the previous year.

Property Damage Accident Rate

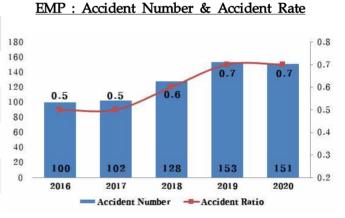
Thousands, Thousands, % PD: Accident Number & Accident Rate 3,200 Vehicle₁ 16 Case₂ Rate₃ 14.0 13.4 14 11.8 2016 20,825 3,061 14.7 12 3,000 10 2017 3,021 21,531 14.0 8 6 2.800 14.1 2018 22,152 3,115 4 2 3,02 3.05 2019 22,728 3,053 13.4 2.600 2016 2017 2018 2019 2020 2020 23,256 Accident Number 2,752 11.8

Note: ₁Number of insured vehicles per year, ₂Number of accidents, ₃Accident rate Source: KIDI, Annual Automobile Insurance Statistics

The number of accidents in Expanded Medical Payments (EMP) decreased by 1.3% and the accident rate remained the same in 2020.

Expanded Medical Payments Accident Rate

Thousands, Thousands, % Vehicle₁ Case₂ Rate₃ 2016 19,075 100 0.5 2017 19,710 102 0.5 2018 20,356 128 0.6 2019 20,985 153 0.7 2020 21,469 151 0.7



Note: ₁Number of insured vehicles per year, ₂Number of accidents, ₃Accident rate Source: KIDI, Annual Automobile Insurance Statistics

The number of accidents of physical damage decreased by 10.2 percent, recorded 1,458 thousand cases in 2020. The accident rate decreased by 1.4 percentage points in 2020.

For all the cases above, the number of accidents decreased in 2020.

Physical Damage Accident Rate

Thousands, Thousands, % PhD: Accident Number & Accident Rate 1.700 13.0 Vehicle₁ Case₂ Rate₃ 11.8 12.0 10.8 10.8 11.0 10.1 13,776 1,628 11.8 1,600 10.0 8.7 9.0 14,524 1,570 10.8 1,500 8.0

2016

2017

Accident Number

2018

2019

--- Accident Ratio

7.0

6.0 5.0

4.0

2020

Note: ₁Number of insured vehicles per year, ₂Number of accidents, ₃Accident rate Source: KIDI, Annual Automobile Insurance Statistics

10.8

10.1

8.7

2016

2017

2018

2019

2020

15,319

16,088

16,699

1,660

1,624

1,458

The accident number of uninsured motorists recorded 19 thousand cases in 2020, which had been fluctuating a little for the past several years, whereas the accident rate of uninsured motorists had stayed the same at 0.1 percent for the past five years.

1,400

1,300

Uninsured Motorist Accident Rate

Thousands, Thousands, % UM: Accident Number & Accident Rate Vehicle₁ Case₂ Rate₃ 21 0.2 18 2016 18,159 14 0.1 15 12 0.1 0.1 0.1 0.1 0.1 2017 18,816 15 0.1 0.1 2018 19,357 16 0.1 2019 0.1 19,649 17 0.0 2020 2016 2017 2018 2019 Accident Number ---- Accident Ratio 2020 19,840 19 0.1

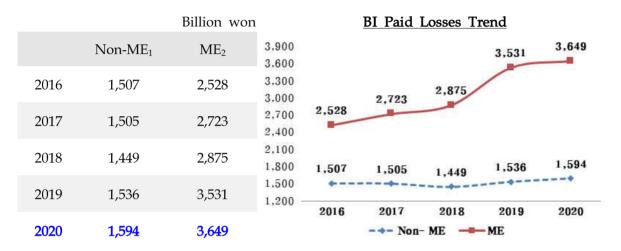
Note: ₁Number of insured vehicles per year, ₂Number of accidents, ₃Accident rate Source: KIDI, Annual Automobile Insurance Statistics

5. Losses

5-1. Bodily Injury Losses

Medical expenses for bodily injury loss accounted for 69.6 percent of the total paid losses. Meanwhile, non-medical expenses such as Solatium and Lost Earnings accounted for 30.4 percent. Details of the paid losses for death, injury and disability are as follows.

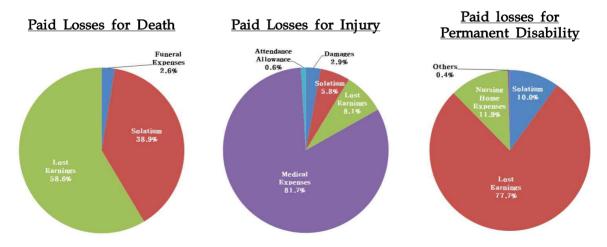
BI Paid Losses Trend



- Note: 1. ₁Non-Medical Expenses, ₂Medical Expenses
 - 2. Non-Medical expenses include Solatium, Lost Earnings and etc.
 - 3. Paid Losses are based on the payment of closed claims

Source: KIDI, Annual Automobile Insurance Statistics

Paid Losses by Type of Payment



Injury in Bodily Injury paid losses accounted for 82.9 percent of the total paid losses, which is the same as the previous year. On the other hand, share of Death and Others decreased as a result of the increase in the share of Permanent Disability.

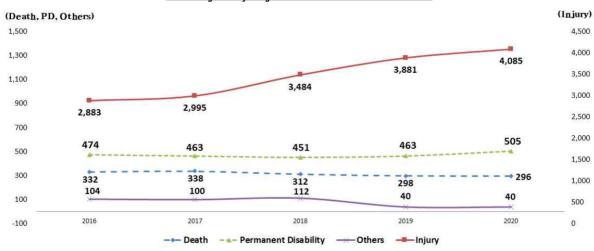
Bodily Injury Paid Losses Trend

Billion won, %

	Death Share	Injury Share	Permanent Share Disability	Others Share	Total
2016	332 8.8	2,883 76.0	474 12.5	104 2.7	3,793
2017	338 8.7	2,995 76.8	463 11.9	100 2.6	3,895
2018	312 7.2	3,484 79.9	451 10.3	112 2.6	4,359
2019	298 6.4	3,881 82.9	463 9.9	40 0.9	4,682
2020	296 6.0	4,085 82.9	505 10.3	40 0.8	4,926

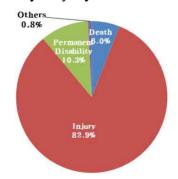
Note: Paid Losses are based on the payment of closed claims

Bodily Injury Paid Losses Trend



Source: KIDI, Annual Automobile Insurance Statistics

Bodily Injury Paid Losses



• The total paid losses of Bodily Injury, share of Injury, Permanent Disability, and Death were 82.9 percent, 10.3 percent and 6.0 percent respectively in 2020.

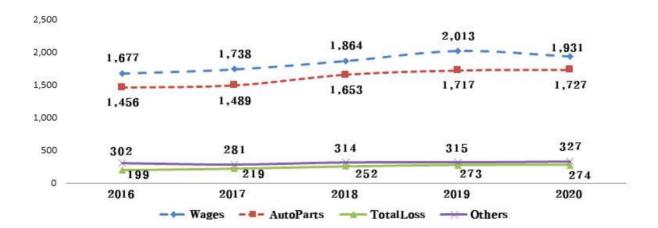
5-2. Property Damage Losses

Property damage paid losses of 2020 was 4,259 billion won, a decrease by 1.3 percent compared to the previous year. Share of wages was 45.3 percent and share of auto parts was 40.6 percent of the total losses.

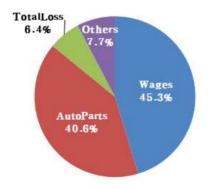
Property Damage Paid Losses Trend

Billion won, % Share Auto Parts Others Share Total Wages Share Total Loss Share 2017 1.738 46.6 1,489 40.0 219 5.9 281 7.5 3,726 2018 45.7 7.7 1,864 1,653 40.5 252 6.2 314 4,084 2019 2,013 46.6 1,717 39.8 273 6.3 315 7.3 4,316 2019 2,013 1,717 39.8 7.3 46.6 273 6.3 315 4,316 2020 1,931 45.3 40.6 274 6.4 327 7.7 4,259 1,727

Note: Paid Losses are based on the payment of closed claims Source: KIDI, Annual Automobile Insurance Statistics



Property Damage Paid Losses



• Wages (45.3 percent of losses in Property Damage), and auto parts (40.6 percent of losses in Property Damage) accounted for 85.9 percent of the total amount in 2020.

5-3. Physical Damage Losses

Physical Damage Paid Losses amounted to 3,203 billion won in 2020, decreased by 2.2 percent compared to the previous year. Share of Wages decreased from 43.5 percent to 42.0 percent in 2020.

Physical Damage Paid Losses Trend

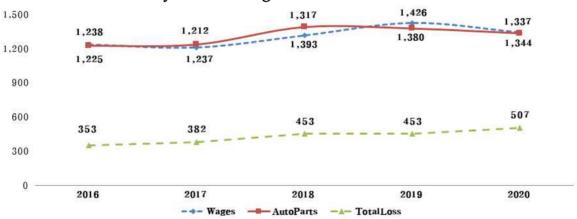
Billion won, %

	Wages	Share	Auto Parts	Share	Total Loss	Share	Others	Share	Total
2016	1,238	43.7	1,225	43.3	353	12.5	15	0.5	2,832
2017	1,212	42.6	1,237	43.5	382	13.4	13	0.5	2,844
2018	1,317	41.4	1,393	43.8	453	14.3	15	0.5	3,178
2019	1,426	43.5	1,980	42.1	453	13.8	15	0.5	3,274
2020	1,344	42 .0	1,337	41.7	507	15.8	15	0.5	3,203

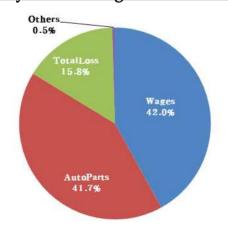
Note: Paid Losses are based on the payment of closed claims

Source: KIDI, Annual Automobile Insurance Statistics





Physical Damage Paid Losses



• Wages (42.0 percent) and AutoParts (41.7 percent) in Physical Damage accounted for 83.7 percent of the total paid loss amount in 2020.

6. Expenses and Expense Ratio

Operating Expenses recorded 2,885 billion won and expense ratio was 15.6 percent in 2020, which is an 1.4 percentage points decrease compared to the previous year.

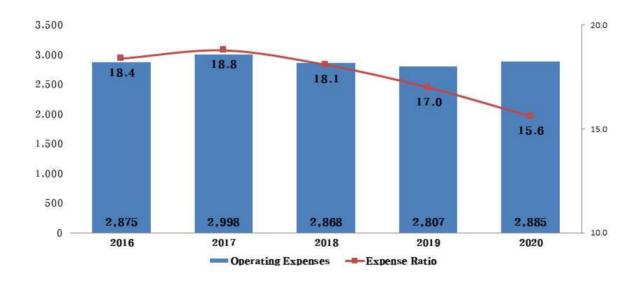
Trends in Expenses and Expense Ratio

Billion won, % **2020**

	2016	2017	2018	2019	2020
Operating Expenses	2,875	2,998	2,868	2,807	2,885
Expense Ratio	18.4	18.8	18.1	17.0	15.6

Note: Claim survey fee is excluded from Operating Expenses in accordance with IFRS basis Source: FSS, Monthly Financial Statistics

Expenses and Expense Ratio in Automobile Insurance



7. Underwriting Results

Underwriting results of automobile insurance was -385 billion won in 2020. It had improved until 2017, but turned to a deficit by 1,656 billion won in 2019. The underwriting results came back in 2020 and the difference between the result in 2019 and the result in 2020 is 1,271.

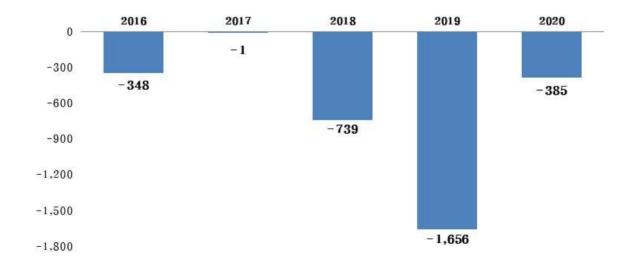
Trends in Underwriting Results

		Billion won, %
	Underwriting Results	Annual % change
2016	-348	67.8
2017	-1	99.6
2018	-739	-56,434.0
2019	-1,656	-124.1
2020	-385	76.7

- Underwriting results had usually been in negative figures, and the fluctuations in annual underwriting results have been wide and irregular.
- As shown from the left table, in 2020, the result improved compared to the previous year.

Note: Annual % change refers to the growth rate compared to the previous year Source: FSS, Monthly Financial Statistics

Trends in Underwriting Results of Automobile Insurance



8. Residual Market

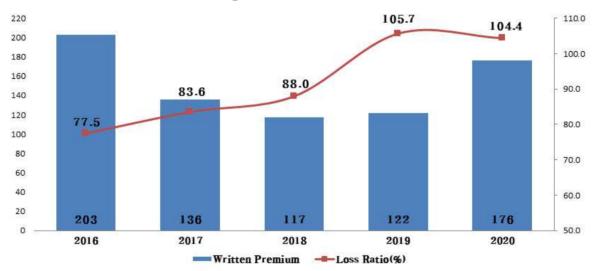
The residual market continues to provide coverage for those who cannot purchase insurance in the regular market. Written premiums for residual market had shrunk until 2018, and started to rise in 2019. The loss ratio was 104.4 percent in 2020, which was an 1.3 percentage points decrease compared to the previous year.

Residual Market: Written premiums, Earned premiums, Incurred Losses, Loss ratio

				Billion won
	Written premiums	Earned premiums	Incurred Losses	Loss ratio(%)
2016	203	163	126	77.5
2017	136	176	147	83.6
2018	117	119	105	88.0
2019	122	117	124	105.7
2020	17 6	152	159	104.4

Source: KIDI, Monthly Automobile Insurance Statistics

Trends in Written premiums, L/R of Residual Market



9. Acts Related with Automobile Insurance

9-1. Guarantee of Automobile Accident Compensation Act

- o The Guarantee of Automobile Accident Compensation Act was firstly enacted in April 1963(Act No. 1314) and lastly amended in December 2016(Act No. 14450) to protect victims of motor vehicle accidents by which compensation for loss resulting from the death or injury of any person and the destruction or damage of any property caused by motor vehicle accidents.
- o The law provides that if any person who operates a motor vehicle for personal use injures or kills another person or damages any property of a third party by such operation, he/she shall be liable to compensate the damages therefrom. To ensure this, the law provides that any motor vehicle owner shall purchase a liability insurance policy which covers an amount that shall be paid to a third party who has died or been injured or whose property is destroyed or damaged due to the operation of the motor vehicle.
- o Business of Guaranteeing Motor Vehicle Accident Compensation allows the Government to conduct investigations ex officio and compensate for damage sustained by the victim to the extent and amount covered by liability insurance if the victim had died or been injured by an accident that the owner of a motor vehicle is unidentified or a person other than a policyholder is liable to compensate for damage except for any accident that occurred during the operation of any motor vehicle in any places other than on a road.
- o On Feb. 22, 2005, Insuring Coverage for Property Damage became compulsory and liability limit of Bodily Injury was raised.

Bodily Injury	(lst l)eoree)	$80 \text{ mil. won} \rightarrow 100 \text{ mil. won}$
Liability Coverage	Injury(1st Degree)	15 mil. won → 20 mil. won
		unt up to 10 million won to a
Liability Coverage	third party whose property is	destroyed or damaged

^{*} There are standards for grading Injury and Permanent Disability each. The standards have 14 levels of injury and permanent disability categories for each one.

o On April 1, 2016, Limit of liability of Bodily Injury and Minimum liability for Property Damages were raised.

Bodily Injury Liability Coverage	(1st l)egree)	100 mil. won → 150 mil. won
	Injury(1st Degree)	$20 \text{ mil. won} \rightarrow 30 \text{ mil. won}$
		10 mil. won \rightarrow 20 mil. won
Liability Coverage	Liability	10 mm. won 7 20 mm. won

9-2. Act on Special Cases concerning the Settlement of Traffic Accidents

- o Act on Special Cases concerning the Settlement of Traffic Accidents was firstly enacted in December 1981(Act No. 3490) and lastly amended in December 2016(Act No. 14277) to facilitate a prompt recovery of damage caused by traffic accidents and to promote convenience of people's everyday life by providing for special cases on criminal punishment of drivers of a vehicles involved in traffic accidents caused by occupational or gross negligence.
- o According to the Act, a victim cannot file a lawsuit with the court in accordance with Article 4 of the Act as long as a person has insured oneself for all amounts the victim can fully be compensated. In other words, the person must insure oneself for Bodily Injury Liability Coverage I, Bodily Injury Liability Coverage II that can indemnify the victim for unlimited amount of liability. The exceptions are as the following: death of the victim, hit-and-run accident, and ten cases of severe violation of traffic law; traffic light violation, crossing the center line, speed limit violation, violation of overtaking prohibition, violation of traveling in intersection, violation of pedestrian protection, unlicensed driving, drinking and driving, encroaching upon the sidewalk, and starting a vehicle with the door open (violation of passenger protection)
- o On December 22, 2009, the Act was amended. There was an addition to exceptions for indemnification; namely, "School Zone Accident". A driver who causes an injury to a child at the zone of Child Protection(School-zone)

can not be indemnified for his behavior.

o On December 3, 2017, the Act was amended. There was an addition to exceptions for indemnification; namely, "Violation of loading freight". A driver who fails to prevent freight from falling off while driving can not be indemnified for his behavior.

9-3. Insurance Business Act

- o The purpose of this Act is to guide and supervise the insurance business, efficiently protect the rights and interests of the policyholder, the insured and other interested persons concerned and thus to contribute to the sound development of the insurance business and the balanced growth of the national economy.
- o Insurance Business Act was enacted and promulgated on Jan. 15, 1962.
- o Paid-in capital raised (Life Insurance : 0.2 billion won \rightarrow 10 billion won, Non-life Insurance : 0.3 billion won \rightarrow 30 billion won) and Insurance Guarantee Fund established on Dec. 31, 1988
- o Qualification of shareholder limited in order to actively cope with the trend in globalization and to strengthen competitiveness in the financial industry, and paid-in capital raised to 30 billion won from 10 billion won on Aug. 28, 1997.
- o In the past, the Advisory Organization (KIDI) had calculated premiums by adding expenses on top of pure premiums. After the Act was amended on Feb. 5, 1999, the Advisory Organization (KIDI) provided only pure premiums, and the insurers added their own expenses to pure premiums in order to set their own loadings.
- o On Jan. 21, 2000, the Act provided that an insurance company, intending to perform part of the insurance business among the types of insurance business, could select a different paid-in or foundation fund within the limit of not less than 10 billion won.

- o On May 29, 2003, the Act provided that paid-in capital of tele-marketing insurance companies was set at two thirds of that of other general insurance companies.
- o On Sep 1, 2008, the solicitors were permitted cross-selling of insurance under a new sales scheme. It allowed non-life insurers to sell life insurance products and life insurers to sell property and casualty insurance schemes.

9-4. Automobile Insurance Plan (AIP)

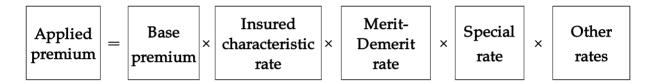
- o Comprehensive automobile insurance is voluntary so that the insurers can select whether or not to underwrite a policy based on their underwriting policies and procedures. (Insurance companies normally evade those who have excessively high loss ratios.)
- o As a result, automobile insurance companies denied auto insurance coverage to people they consider high-risk drivers. And those with high-risk will eventually increase the total premiums that will divide equally among even the bona-fide third party.
- o Accordingly, non-life insurance companies concluded an agreement,

 「Agreement of Joint Underwriting」, to provide automobile insurance
 coverage to those who are unable to obtain coverage in the voluntary
 market and to protect the victim. This plan became effective on April 24,
 1987.
- o As the number of people who are unable to obtain coverage in the voluntary market had rapidly increased, the Detailed Operational Directives for the Implementation of Agreement of Joint Underwriting were made on Feb. 10, 1995. Since May 1, 1995, the distribution was automatically conducted by KIDI's computer network.
- o In a view of the application of premiums, KIDI has made premiums for the residual market that extra percentage is added compared to other premiums in the voluntary market, considering the risk of accident and the features of joint underwriting.

10. Ratemaking System

10-1. Ratemaking

o The Applied premium of automobile insurance is calculated by the base premium and various rates that depend on characteristics of the automobile and the insured. Base premium is determined by usage, type of automobile, coverage and the limit of liability for each of the coverage. In addition, there are many kinds of rates considered to calculate the insurance price, merit-demerit rate, insured characteristic rate, rate on particular contract, special rate and etc. The applied premium is calculated as follows.



- o Merit-demerit rate is applied to fleet risk and non-fleet risk respectively. This rate is determined by accident records and loss records of the insured. The rate starts from class 11 and ranges from class 1 (surcharge) to class 29 (discount).
- o Insured characteristic rates reflect previous auto insurance records and traffic violation records. Rate for previous auto insurance experience is the highest for a beginner. Rate for traffic violation is determined by traffic violation records of the insured during the valuation period. Surcharge rates applied to each traffic violation type is as follows.

Group		Traffic Violation Type	
		1. Unlicensed Driving	20%
	4	2. Leaving the Scene of Accident	
	1	3-1. Driving under the influence (1 times)	10%
Surcharge		3-2. Driving under the influence (more than 2 times)	20%
Group	2	4-1. Traffic light violation, Failing to Yield Right of Way,	5%
		Speeding over posted limit (2 \sim 3 times)	
		4-2. Traffic light violation, Failing to Yield Right of Way,	10%
		Speeding over posted limit (more than 4 times)	

- o Rate on a particular contract reflects coverage characteristics such as who is qualified to drive or who will drive. When the policy excludes drivers under the age of twenty-one or twenty-six, lower premium will be applied. Furthermore, when drivers are limited to named insured and relatives, the premium will be discounted. Especially, special clauses for a family or a married couple are usually selected.
- o Special rate applies to the special risk which has different automobile safety devices or different characteristics based on use or type of car. For example, there are rate for cars equipped with ABS, sports and sports-type cars and so on.

10-2. Improvement in Ratemaking System

- o The improved Bonus-malus system has been applied since January 2007. The period that merit-demerit rate reaches the highest (200%), and the lowest (40%) is liberalized to each company according to the risk of the insured. And safeguards like 'Guard grade system on long non-accident' are established to prevent policyholders' confusion. It is expected to enhance the degree of equity among insureds and solve the problem of non-acceptance of high discounted group.
 - * In 2011, classes of Bonus-malus system were subdivided into 23 classes and the number of classes will grow to 29 from 2012 to 2017. The rate for the 29th class will be 30%. In case the policyholder makes an insurance contract in condition of the 23rd class in 2011, the person is subject to 38%, and the policyholder in condition of the 24th class in 2012 is subject to 36%.
- o Classification based on a model of car was adopted for physical damage of private automobile in April 2007. Private automobiles were sorted to 262 models and grouped into 21 levels on the basis of relative loss ratios. Each company can freely determine one's rate. But size of the entire written premiums must be kept unchanged. This will improve the degree of equity and make manufacturers to reduce the prices of auto parts.

- o The policyholder can purchase the mileage rider charging insurance fees according to mileage from December 2011. The policyholder can get a maximum discount rate of 13 percent.
- o There is no classification based on territorial area. But there have been significant differences in loss ratios by territorial area, and KIDI collected many data to apply them in premium rating.

10-3. Deregulation on Insurance Rate Approval System

- o Before April 1st 2000
 - Prior approval system
 - Insurance companies can use the rates provided by KIDI
- o Since April 1st 2000
 - File & use system
 - Insurance companies can calculate additional premiums determined according to their own business results. But they shall use the pure premiums provided by KIDI
- o Since August 1st 2001
 - File & use system
 - Every insurer can make their own premiums. The pure premiums provided by KIDI is only reference rate for insurance companies.
- o Since September 2003
- Use & report system
- Insurance companies can use the changed rates freely. After using the rates, they must report the information concerning rate revision to the authorities on a quarterly basis. But in some limited cases, such as a highly fluctuated rate change or newly introduced rating factor, should have the file & use system for the new rates.

< The Annual Plan of Insurance Rate Liberalization >

(Unit: %)

		Bonus-M	alus R	ate		riving ence Rate	Base Premium		
Year	Nor Liab- ility	n-Fleet Compre- hensive	I Liab- ility	Fleet Compre-hensive	Liab- ility	Compre- hensive	Liability	Compre- hensive	
'94.4		10		20					
' 96.8		Abolish- ed		20		10		3~10	
'97.8				20		10	3~10	3~10	Flex
' 98.8				20		Abolish- ed	6~20	6~20	Rate (±α%)
				Abolish- ed			Abolishing Flex Rate	Abolishing Flex Rate	
'00.4							Liberalization of Loading Charge	Liberalization of Loading Charge	
′ 01.1							Liberalization of Pure Premium of Multi-personnel Vehicle		
							Commercial	Auto Policy	Liberal
'01.4							Liberalization of Pure premium	Liberalization of Pure premium	Rate
								Business Auto licy	
'01.8							Liberalization of Pure premium	Liberalization of Pure premium	

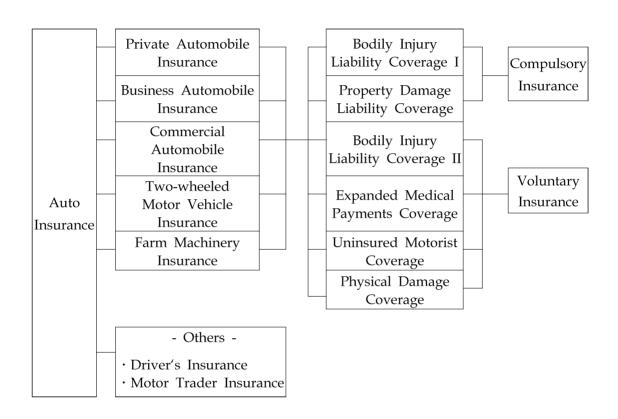
[APPENDICES]

- Appendix I. Korea's Automobile Insurance
- Appendix II. Glossaries
- Appendix III. Special Clauses
- Appendix IV. KIDI's Brief History & Members
- Appendix V. KIDI Organizational Chart

APPENDICES

Appendix I. Korea's Automobile Insurance

☐ Automobile Insurance Products



☐ Motor Vehicle to be Insured by Insurance Product

o Private Automobile Insurance	All private passenger vehicles owned by an individual or a self-employed person
o Business Automobile Insurance	All passenger vehicles, official vehicles, and construction machinery except for private automobiles
o Commercial Automobile Insurance	All commercial vehicles, construction machines, and rental vehicles
o Two-wheeled Motor Vehicle Insurance	All two-wheeled motor vehicles and motorbikes
o Farm Machinery Insurance	Cultivators, farm tractors, and combines

Appendix II. Glossaries

Private Automobile Insurance

Privately-owned motor vehicles with a seating capacity of ten or less persons can be insured. A policyholder can select one or more of six types of coverage(Bodily Injury Liability Coverage I, Bodily Injury Liability Coverage II, Property Damage Liability Coverage, Expanded Medical Payments Coverage, Uninsured Motorist Coverage, and Physical Damage Coverage) and insure oneself or the person's property. Bodily Injury Liability Coverage I and Property Damage Liability Coverage are compulsory to all automobiles.

Private Automobile Insurance Plus

Private Automobile Insurance Plus is a high quality product that expands the scope of indemnification for bodily injury of the insured and damage of the insured vehicle.

Business Automobile Insurance

All non-commercial motor vehicles except for privately-owned motor vehicle with a seating capacity of ten or less persons can be insured. A policyholder can select one or more of six types of coverage(Bodily Injury Liability Coverage I, Bodily Injury Liability Coverage II, Property Damage Liability Coverage, Expanded Medical Payments Coverage, Uninsured Motorist Coverage, and Physical Damage Coverage) and insure oneself or the person's property. Bodily Injury Liability Coverage I and Property Damage Liability Coverage are compulsory to all automobiles.

Business Automobile Insurance Plus

There are four types of motor vehicles that can be insured; privately-owned motor vehicle of the third class van, light-weight van, privately-owned motor vehicle of the fourth class truck, and light-weight truck. This is a high quality product that expands the scope of indemnification for bodily injury of the insured and damage of the insured vehicle.

Commercial Automobile Insurance

All commercial vehicles can be insured. A policyholder can select one or more of five types of coverage(Bodily Injury Liability Coverage I, Bodily Injury Liability Coverage II, Property Damage Liability Coverage, Expanded Medical Payments, and Physical Damage Coverage). Bodily Injury Liability Coverage I,

Bodily Injury Liability Coverage II and Property Damage Liability Coverage are compulsory.

Two-wheeled Motor Vehicle Insurance

Two-wheeled motor vehicle and motor bike can be insured. A policyholder can select one or more of six types of coverage(Bodily Injury Liability Coverage I, Bodily Injury Liability Coverage II, Property Damage Liability Coverage, Expanded Medical Payments Coverage, Uninsured Motorist Coverage, and Physical Damage Coverage) and insure oneself or the person's property. Bodily Injury Liability Coverage I and Property Damage Liability Coverage are compulsory.

Farm Machinery Insurance

Farm machinery such as cultivator, farm tractor, and combine can be insured. A policyholder can select one or more of four types of coverage(Bodily Injury Liability Coverage, Property Damage Liability Coverage, Expanded Medical Payments Coverage, and Farm Machinery Damage Coverage) and insure oneself or the person's property.

Driver's Insurance

A person who drives a vehicle irrespective of owning a vehicle can be insured. The insured receives indemnification for damage caused by a car accident.

Motor Trader Insurance

A motor trader, who is a person or persons actively operating a formal business on a full or part-time basis for profit, either selling (used) vehicles or providing a service relating to repair or maintenance of motor vehicle, can insure the person's property. This insurance compensates for damage caused by the motor trader during the use or management of vehicle.

Bodily Injury Liability Coverage I

This coverage insures the insured for all amounts which the insured may have to pay as a result of the person being legally liable for an individual's death or injury, or damage to an individual's property resulting from a car accident. This coverage is compulsory to those who want to insure oneself.

Bodily Injury Liability Coverage II

The coverage insures the insured for all amounts exceeding the limit of liability of the compulsory automobile liability insurance.

Property Damage Liability Coverage

The coverage indemnifies the insured against property damage of the third party resulted from a car accident.

Expanded Medical Payments Coverage

The coverage insures the insured or the person's family member(s) for the insured's or the person's family member's death or bodily injury.

Physical Damage Coverage

The coverage insures the insured vehicle for all damages resulted from physical damage, car theft, fire, or flood.

Uninsured Motorist Coverage

The coverage can be insured as long as the insured already has Bodily Injury I, Bodily Injury II, Property Damage, and Personal Accident Coverage. The coverage insure the insured for one's death or bodily injury caused by an uninsured vehicle.

FY (Fiscal Year)

The fiscal year for the Korean insurance industry begins on January 1 and ends on December 31.

Appendix III. Special Clauses

Special Clauses for Family Driving only

An insurer shall indemnify if the insured limited the drivers of the automobile specified in the policy to the insured and one's family members only. However, this will not apply to the Bodily Injury Liability I Coverage.

The term 「family members」 refers to ① parents or foster parents, ② parents or foster parents of the spouse of the named insured, living together, ③ legal spouse, or spouse in a real marital relationship, ④ child born in a legal or real marital relationship, foster child, or ⑤ daughter-in-law

Special Clauses for Married-couple Driving only

An insurer shall indemnify if the insured limited the drivers of the automobile specified in the policy to the insured and one's spouse only. However, this will not apply to the Bodily Injury Liability I Coverage.

The \lceil term spouse \rfloor refers to legal spouse, or spouse in a real marital relationship.

Special Clauses for Driving by age of drivers

For example, in case that the insured limits the drivers of the automobile specified in the policy to those of age 21 or older only, the insurer shall indemnify as prescribed in the clauses. However, this will not apply to the Bodily Injury Liability I Coverage.

Special Clauses for Driving Other Automobile

In case that the insured suffers a loss incurred by the legal liability against another party arising out of the bodily injury accident or property damage accident occurred, or that the insured suffered bodily injury while the insured was driving another automobile (except for the accident occurred while parking or stopping the automobile), the insured shall consider the other automobile driven by the insured as the insured automobile covered by Bodily Injury Liability II Coverage, Property Damage Liability Coverage or Expanded Medical Payment Coverage of General Clauses, and indemnify as prescribed in the clauses.

Appendix IV. KIDI's Brief History & Members

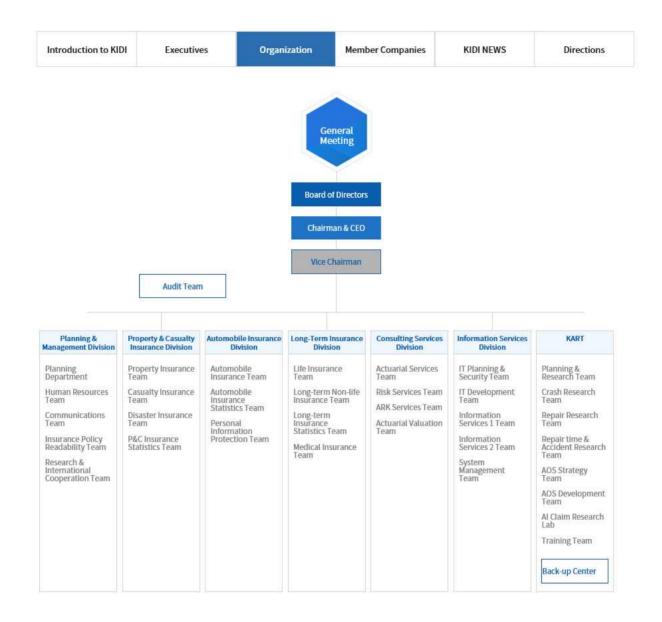
1983. 12. 16.	Established Korea Non-life Insurance Rating Association
1988. 12. 31.	Insurance Business Law amended to include a provision regarding the legal background for the establishment of an insurance rate-making organization
1989. 11. 18.	Officially authorized to establish Korea Insurance Development Institute (KIDI)
1989. 11. 27.	Established Korea Insurance Development Institute (Korea Non-life Insurance Rating Association dissolved)
1992. 03. 11.	Established Korea Automobile Insurance Repair Research & Training Center as a subsidiary of Korea Insurance Development Institute
1992. 05. 06.	Designated a business partner responsible for managing Insurance Information Network
1995. 09. 01.	Insurance Research Center established
1999. 10. 03.	Held jointly EEAC (East Asia Actuarial Committee)
2000. 02. 01.	Opened KIDI Digital Management System
2000. 03. 10.	Designated as an organization to provide the insurance statistics (published Annual Insurance Statistics, Insurance Statistics Yearbook)
2000. 05.	Designated 「Insurance Development Research」 as an academic journal
2000. 06.	Designated as the organization operating insurance examinations for actuary and claim adjuster
2000. 08. 01.	Opened KIDIPOOL (Knowledge Management System)
2003. 12. 01.	20th Anniversary of Korea Insurance Development Institute
2005. 10. 04.	Opened KIDI Consortium Retirement Payment System (DB type)
2005. 12. 01.	Opened KIDI Consortium Retirement Payment System (DC & IRA type)
2007. 12. 07.	Korea Insurance Research Institute (KIRI) established (Insurance Research Center is developed and specialized)
2010. 11. 25.	Korea Insurance Research Institute (KIRI) was founded as a new
	corporation
2011. 04.	Established ICPS (Insurance Claims Pooling System) Claims Map system
2011. 04. 2012. 02.	-

2014. 02. 27.	MOU with CAPA (Certified Automotive Parts Association)
2015. 03. 24.	Opened Automobile Accident Investigation System
2017. 04. 06.	Opened INCOS (INsurance statistics COnsumer Service)
2018. 08.	Established KIDI-ESG (Economic Scenario Generator) Pro Solution
2019. 06.	Established Korean Catastrophe Model
2019. 10.	Established IFRS17 Settlement System ARK (Agile, Reliable, Keen)
2020. 05.	Opened AOS^{α} (Automobile repair cost On-line Service)

Member Companies

Life Insurance	Non-Life Insurance
• Hanwha Life Insurance Co., Ltd.	• Meritz Fire & Marine Insurance Co., Ltd.
• ABL Life Insurance Co., Ltd.	• Hanwha Non-life Insurance Co., Ltd.
• Samsung Life Insurance Co., Ltd.	• Lotte Non-life Insurance Co., Ltd.
• Heungkuk Life Insurance Co., Ltd.	• MG Non-life Insurance Co., Ltd.
• Kyobo Life Insurance Co., Ltd.	• Heungkuk Fire & Marine Insurance Co., Ltd.
• Hyundai Life Insurance Co., Ltd	• Samsung Fire & Marine Insurance Co., Ltd.
• Shinhan Life Insurance Co., Ltd.	• Hyundai Marine & Fire Insurance Co., Ltd.
• DB Life Insurance Co., Ltd.	• KB Insurance Co., Ltd.
• Dongyang Life Insurance Co., Ltd.	• DB Insurance Co., Ltd.
• MetLife Life Insurance Co., Ltd.	• American Insurance Group, Inc.
• Chubb Life Korea, Ltd.	• Seoul Guarantee Insurance Co., Ltd.
• DGB Life Insurance Co., Ltd.	• AXA General Insurance Co., Ltd.
• KDB Life Insurance Co., Ltd.	• HANA Non-life Insurance Co., Ltd.
• Mirae Asset Life Insurance Co., Ltd.	• CARROT Non-life Insurance Co., Ltd.
• KB Life Insurance Co., Ltd.	. DND D 'I C I'C II C III
• LINA Life Korea, Ltd.	• BNP Paribas Cardif General Insurance Co., Ltd.
• AIA Life Korea, Ltd.	• ACE American Fire & Marine Insurance
• Prudential Life Insurance Co. of Korea, Ltd.	Company Korea, Ltd.
• Orange Life Insurance Co., Ltd.	• Mitsui Sumitomo Insurance Co., Ltd. Korea Branch
• HANA Life Co., Ltd.	• Nonghyup Property & Casualty Insurance Co., Ltd.
• BNP PARIBAS CARDIF Life Insurance Co., Ltd	 Allianz Global Corporate & Specialty Co., Ltd.
• IBK Pension Insurance Co., Ltd.	
• Nonghyup Life Insurance Co., Ltd.	
• Kyobo Lifeplanet Life Insurance Company	

Appendix V. KIDI Organizational Chart



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