Automobile Insurance in Korea

Fact Book 2022



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Forewords

Nineteen years have passed since the Fact Book was first published in 2003. The Korea Insurance Development Institute (KIDI) believes the Fact Book has successfully introduced trends and changes in the Korean automobile insurance industry to our readers across the globe. I am deeply honored to announce the publication of this year's Fact Book, with the hope that it will continue to shed light on the Korean automobile insurance market.

In Korea, automobile insurance is considered one of the core business lines in the non-life (general) insurance sector, accounting for 18.1 percent of the entire non-life market.

The Korean automobile insurance premiums written totaled KRW 19.3 trillion (USD 13.9 billion) in 2021. The written premiums of automobile insurance increased by 3.8 percent.

In the meantime, the loss ratio of automobile insurance was 81.0 percent in 2021, decreased by 4.3 percentage points compared to 2020. Covid-19, which began to spread all over the world in early 2020, had an effect on this situation. Due to Covid-19, people did not drive as frequently as before and car accidents occurred less than the previous year. However, we need to keep an eye on Covid-19 because this may be a temporary phenomenon.

Fact Book 2022 contains various statistics that show current situation of the automobile insurance in Korea. We are confident the Fact book will provide you with a comprehensive understanding of the Korean automobile insurance market.

KIDI always strives to provide specialized and professional service for insurers, customers and supervisory authorities in Korea. We also want to become a responsible member of the global insurance industry.

Khang, Ho
Chairman & CEO
Korea Insurance Development Institute

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Chapter 1: The Korean Insurance Industry

In 2021, the Korean insurance industry reported a 2.1 percent increase in written premiums while GDP increased by 4.1 percent. Life insurance showed a 0.6 percent decrease and non-life insurance increased by 5.3 percent in written premiums compared to 2020.

GDP and Insurance Industry Growth Rate

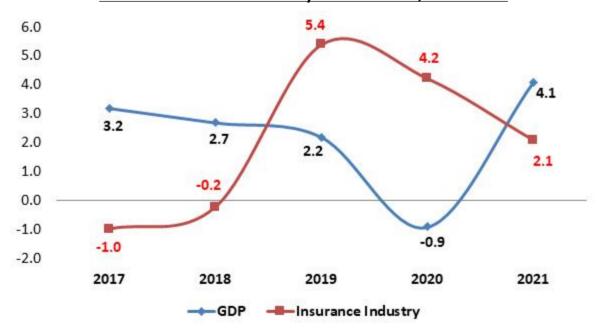
					%
	2017	2018	2019	2020	2021
GDP	3.2	2.7	2.2	-0.9	4.1
$Life_1$	-4.9	-2.7	5.8	2.0	-0.6
Non-Life ₂	4.6	3.1	4.9	7.0	5.3
Insurance	-1.0	-0.2	5.4	4.2	2.1

Note: ${}_{1}\text{Written}$ premiums in life Insurance, ${}_{2}\text{Written}$ premiums in non-life insurance

Source: KIDI, Monthly Insurance Statistics

Bank of Korea, Economic Statistics Yearbook

GDP and Insurance Industry Growth Rate, 2017-2021



Life insurance premiums to GDP ratio in 2021 was 5.7 percent, while non-life insurance premiums to GDP ratio reached 5.1 percent in 2021.

Premiums as a percentage of GDP

					%
	2017	2018	2019	2020	2021
Life	6.2	5.8	6.1	6.2	5.7
Non-Life	4.8	4.7	4.9	5.2	5.1
Total	11.0	10.6	11.0	11.4	10.9

Sources: KIDI, Monthly Insurance Statistics

Bank of Korea - Main Annual Indicators (reference year 2015, 2000~)

In 2021, premiums per capita (insurance density) was 4,352 thousand won, increased by 2.2 percent compared to the previous year. It is mainly due to the increase in the insurance density of Non-Life insurance, which is from 1,950 to 2,055 thousand won. The total amount of premiums per capita kept increasing due to the increase in written premiums of non-life insurance.

Premiums Per Capita

				th	ousand won
	2017	2018	2019	2020	2021
Life	2,219	2,148	2,268	2,309	2,297
Non-Life	1,699	1,743	1,825	1,950	2,055
Total	3,918	3,891	4,093	4,260	4,352

Note: Estimated population by Korea National Statistical Office

Source: KIDI, Monthly Insurance Statistics

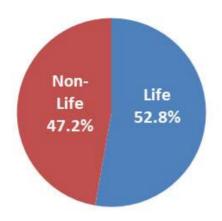
In 2021, written premiums in life insurance decreased by 0.6 percent and written premiums in non-life insurance grew by 5.3 percent.

Written premiums

					billion won
	2017	2018	2019	2020	2021
Life	113,974	110,843	117,262	119,587	118,849
Non-Life	87,282	89,971	94,386	100,995	106,337
Total	201,256	200,814	211,648	220,582	225,186

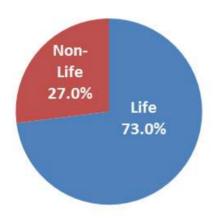
Source: KIDI, Monthly Insurance Statistics

Written premiums of Life & Non-Life Insurance



 In 2021, share of written premiums for life insurance was 52.8 percent and share of written premiums for non-life insurance was 47.2 percent.

Total Asset of Life & Non-Life Insurance



• In 2021, share of total asset size of life insurance was 73.0 percent and share of total asset size of non-life insurance was 27.0 percent.

The total asset size of insurance had grown by 5.2 percent per annum for the past five years. In 2021, it recorded 1,358 trillion won, of which life and non-life insurance accounted for 992 trillion won and 366 trillion won each.

for 992 trillion won and 366 trillion won ea

Total Asset

					trillion won, %
	2017	2018	2019	2020	2021
Life	833	857	918	977	992
Life	6.5	2.9	7.1	6.4	1.5
Non-Life	277	298	321	344	366
NOII-LITE	9.9	7.6	7.7	7.2	6.4
Total	1,110	1,155	1,239	1,321	1,358
TOtal	7.4	4.1	7.3	6.6	2.8

Note: Figures in the parentheses indicate annual growth rate

Source: General Insurance Association Of Korea, Monthly Insurance Statistics Life Insurance Association Of Korea, Monthly Insurance Statistics There are 25 life insurance companies and 32 non-life insurance companies in Korea. 20 out of 32 non-life insurance companies are not involved in the automobile insurance business (The majority of them are reinsurers).

Number of Insurance Companies

Life Insurance	Non-Life Insurance	Auto	Non-Auto
Hanwha Life Insurance Co., Ltd.	Meritz Fire & Marine Insurnace Co., Ltd.	0	0
Samsung Life Insurance Co., Ltd.	Hanwha Non-life Insurance Co., Ltd.	0	0
Heungkuk LIfe Insurance Co., Ltd.	Lotte Non-Ilife Insurance Co., Ltd.	0	0
Kyobo Life Insurance Co., Ltd.	MG Non-life Insurance Co., Ltd.	0	0
Hyundai Life Co., Ltd.	Heungkuk Fire & Marine Insurance Co., Ltd.	0	0
Shinhan Life Insurance Co., Ltd.	Samsung Fire & Marine Insurance Co., Ltd.	0	0
DGB Life Insurance Co., Ltd.	Hyundai Marine & Fire Insurance Co., Ltd.	0	0
KDB Life Insurance Ltd.	KB Insurance Co., Ltd.	0	0
Mirae Asset Life Insurance Co., Ltd.	DB Insurance Co., Ltd.	0	0
KB Life Insurance Ltd.	Seoul Guarantee Insurance Company	×	0
DB Life Insurance Co., Ltd.	Korea Maritime Guarantee Insurance Co.,	×	0
Dongyang Life Insurance Co., Ltd.	Korean Re Insurance Company	×	0
Orange Life Insurance Ltd.	American Insurance Group, Inc.	×	0
BNP PARIBAS CARDIF Life Insurance Co., Ltd.	ACE American Fire & Marine Insurance Company Korea	×	0
The Prudential Life Insurance Company	First American Title Company Korea Branch	×	0
Hana Life Insurance Co., Ltd.	Mitsui Sumitomo Insurance Co., Ltd.	×	0
ABL Life Insurance Co., Ltd.	DAS Legal Expenses Insurance Co., Ltd.	×	0
MetLife Insurance Company of	AXA Genral Incurance Co., Ltd.	0	0
PCA Life Insurance Co., Ltd.	HANA Non-life Insurance Co., Ltd.	0	0

Life Insurance	Non-Life Insurance	Auto	Non-Auto
Chubb Life Insurance Korea Co., Ltd.	CARROT Non-life Insurance Co., Ltd.	0	0
LINA Life Insurance Co., Ltd.	BNP PARIBAS CARDIF General Insurance Co., Ltd.	×	0
American International Assurance	General Re Insurance Company Korea	×	0
IBK Pension Insurance	Swiss Re Insurance Company Korea	×	0
NongHyup Life Insurance Co., Ltd	Munich Re Insurance Company Korea	×	0
Kyobo Lifeplanet Insurance Company	Tokio Marine & Nichido Fire Insurance Co., Ltd.	×	0
	SCOR Re Insurance Company Korea	×	0
	RGA Re Insurance Company Korea	×	0
	Hannover Re Insurance Company Korea	×	0
	Pacific Life Re Limited Korea Branch	×	0
	Asia Capital Reinsurance Group Co Korea Branch	×	0
	NongHyup Property & Casualty Insurance Co., Ltd.	×	0
	Allianz Global Corporate & Specialty South Korea	×	0

Note : \bigcirc \rightarrow In business, \times \rightarrow Not in business

The number of employees and solicitors hired by non-life insurance companies is approximately 1.8 times more than the number of those hired by life insurance companies. Moreover, non-life insurance companies have 4.8 times more agencies than life insurance companies have.

Employee and Distribution Channel by Insurance Business

number, persons

	Branch Offices	Employees	Solicitors	Agencies
Life	2,187	23,685	86,006	6,099
Non-Life	2,864	32,940	162,933	29,109

Note: Number of dependent sales agents on the basis of registration

Source: Financial Supervisory Service(FSS), Financial Statistics

Chapter 2 : Non-Life Insurance Market

1. Written premiums and Incurred Loss by Line of Business

In the non-life insurance market, the total amount of written premiums had grown from 87,282 billion won in 2017 to 106,337 billion won in 2021. The growth of written premiums in 2021 was mainly due to the expansion of Long-term and Others² insurance.

Written premiums By Line of Business

billion won Automobile % Long-term % Guarantee % Marine % Fire % Others % Total 2017 16,063 2.8 52,785 2.2 1,509 11.9 293 -1.3 15,992 14.8 87,282 640 6.1 2018 15,839 -1.4 54,086 2.5 1,701 12.7 591 -7.7 272 -7.2 17,482 9.3 89,971 2019 16,649 5.1 53,095 -1.8 1,641 -3.5 598 1.2 269 -1.0 18,844 7.8 94,386 2020 18,573 11.6 55,922 5.3 1,705 3.9 700 17.1 274 1.7 23,822 26.4 100,995 19,284 3.8 2021 58,834 5.2 **740** 5.8 316 15.5 25,441 6.8 106,337 1,722 1.0

Note: 1. Annuity is included in long-term insurance

- 2. Others include casualty, personal accident, retirement insurance and etc.
- 3. % refers to annual change

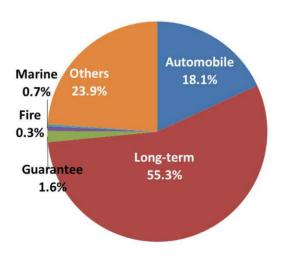
Source: KIDI, Monthly Insurance Statistics, Monthly Auto Insurance Statistics(Automobile)

In 2021, the amount of written premiums in long-term insurance reached 58.8 trillion won, which accounted for 55.3 percent of

the non-life insurance market.

 Automobile insurance came second with 19.3 trillion won (18.1%), followed by Guarantee insurance with 1.6 percent and Marine with 0.7 percent.

Written premiums by Line of Business



In 2021, long-term insurance and automobile insurance recorded high loss ratios of 84.7 percent and 81.0 percent each, while guarantee insurance showed relatively low incurred loss ratios of 47.0 percent. Loss ratios of long-term insurance had been stable, ranging from 84 to 86 percent for the past five years compared to the ones in guarantee, marine and fire insurance. Loss Adjustment Expenses are excluded when L/R is derived.

Automobile					Long	g-term		
	billion won, %					billion won, %		
	EP_1	IL_2	L/R			EP_1	IL ₂	L/R
2017	15,721	12,697	80.8		2017	51,752	44,066	85.1
2018	15,721	13,512	85.9		2018	52,764	44,421	84.2
2019	16,094	14,709	91.4		2019	54,902	46,787	85.2
2020	17,351	14,806	85.3		2020	57,410	48,543	84.6
2021	18,775	15,216	81.0		2021	59,593	50,449	84.7

	<u>Guar</u>	<u>rantee</u>		<u>Marine</u>						
		b	illion won, %				billion won, 9	%		
	EP ₁	IL_2	L/R		EP_1	IL ₂	L/R			
2017	1,341	590	44.0	2017	295	164	55.5			
2018	1,415	663	46.8	2018	284	187	65.6			
2019	1,502	911	60.7	2019	277	198	71.6			
2020	1,522	1,021	67.1	2020	295	243	82.3			
2021	1,577	742	47.0	2021	326	154	47.1			

	Fi	re		<u>Others</u>						
			billion won, %				billion won, %			
	EP_1	IL_2	L/R		EP ₁	IL ₂	L/R			
2017	255	122	48.0	2017	7,454	5,269	70.7			
2018	259	132	51.0	2018	8,112	5,903	72.8			
2019	240	155	64.4	2019	8,917	6,556	73.5			
2020	226	187	82.8	2020	9,310	7,006	75.2			
2021	239	144	60.4	2021	9,907	7,451	75.2			

Note: 1Earned Premiums, 2Incurred Losses

Annuity / Retirement insurance is included in the Long-term insurance Loss Adjustment Expenses are excluded

Source: FSS, Financial Statistics, Monthly Auto Insurance Statistics(Automobile)

The "Big Four" companies (Samsung, Hyundai, DB and KB) accounted for 66.5 percent of the total written premiums in the non-life insurance market. In 2021, Samsung F&M took the largest market share, 22.4 percent, followed by DB Insurance with 16.5 percent, Hyundai M&F with 15.3 percent and KB insurance with 12.3 percent.

Written premiums and Market Share by Non-Life Insurance Company

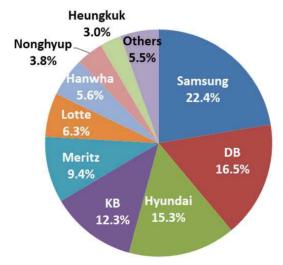
billion won

Company	Written premiums	Share(%)
Samsung	23,801	22.4
DB	17,594	16.5
Hyundai	16,265	15.3
КВ	13,042	12.3
Meritz	9,992	9.4
Lotte	6,649	6.3
Hanwha	5,940	5.6
Nonghyup	4,019	3.8
Heungkuk	3,221	3.0
SGIC	1,712	1.6
MG	1,175	1.1
AXA	862	0.8
AIG	610	0.6
Hana	538	0.5
carrot	169	0.2
Others ¹	748	0.7
Total	106,337	100.0

Note: 1. Others include BNP PARIBAS CARDIF, Ace American, First American, Mitsui Sumitomo and Korean Re

2. Ceded and assumed premiums are excluded in Written premiums Source: KIDI, Monthly Insurance Statistics

Written premiums by Insurance Company



Note: Others include BNP PARIBAS CARDIF, Ace American, First American, Mitsui Sumitomo, Korean Re. MG. AIG. SGIC. Hana and Carrot

2. Non-Life Insurance Expense by Line of Business

In 2021, as shown in the table below, expenses incurred by guarantee insurance increased by 12.2 percent, compared to the previous year, while expenses of marine, automobile, fire and others insurance increased by 12.0 percent, 6.7 percent, 5.5 percent and 4.3 percent accordingly.

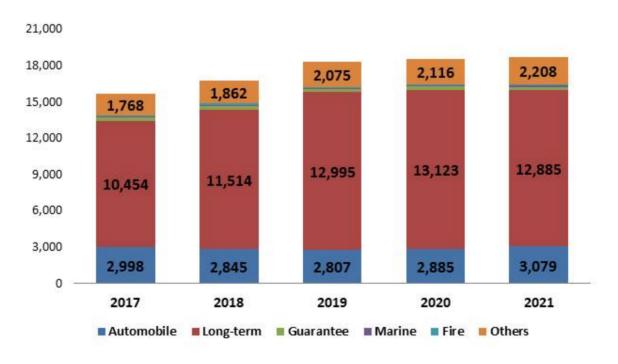
Expenses by Line of Business

												bil	lion won
	Automobile	%	Long-term	%	Guarantee	%	Marine	%	Fire	%	Others	%	Total
2017	2,998	4.3	10,454	10.5	261	7.3	98	0.8	123	3.2	1,768	8.5	15,701
2018	2,845	-5.1	11,514	10.1	295	13.4	104	6.0	119	-2.7	1,862	5.3	16,740
2019	2,807	-1.3	12,995	12.9	244	-17.3	101	-2.9	113	-5.0	2,075	11.4	18,334
2020	2,885	2.8	13,123	1.0	261	6.9	92	-8.3	114	1.0	2,116	2.0	18,591
2021	3,079	6.7	12,885	-1.8	292	12.2	103	12.0	121	5.5	2,208	4.3	18,687

Note: 1. Long-term insurance includes Annuity

Source: FSS, Financial Statistics

Trends in Expense by Line of Business



^{2. %} refers to annual growth change

³ Claim survey fee is excluded in operating expenses in accordance with IFRS basis

Among non-life insurances, long-term and automobile insurances were in deficit for a long time. In 2021, the underwriting result of the automobile insurance came back compared to the previous year, recorded 391 billion won.

Underwriting Results by Line of Business

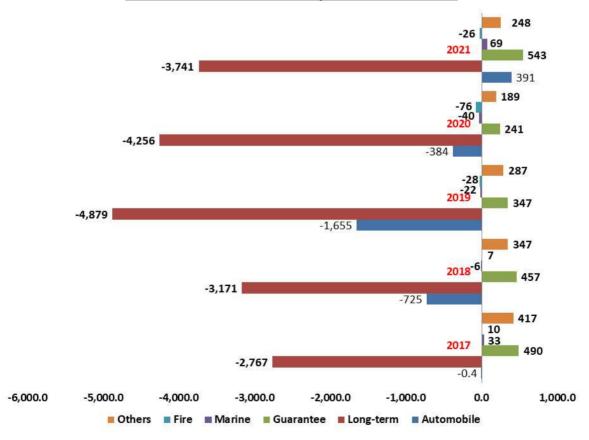
												bill	ion won
	Automobile	%	Long-term	%	Guarantee	%	Marine	%	Fire	%	Others	%	Total
2017	-0.4	99.9	-2,767	-4.9	490	-5.3	33	328.5	10	880.0	417	-12.4	-1,818
2018	-725	-181,150.0	-3,171	-14.6	457	-6.7	-6	-119.1	7	-25.5	347	-16.8	-3,091
2019	-1,655	-128.3	-4,879	-53.9	347	-24.1	-22	-266.7	-28	-300.0	287	-17.3	-5,951
2020	-384	76.8	-4,256	12.8	241	-30.5	-40	-81.1	-76	-171.9	189	-34.2	-4,327
2021	391	201.8	-3,741	12.1	543	125.3	69	271.9	-26	65.5	248	31.5	-2,516

Note: 1. Long-term insurance includes Annuity

- 2. Underwriting results(Operating income) = earned premiums incurred losses net expenses
- 3. % refers to annual growth rate

Source: FSS, Financial Statistics, KIDI, Automobile Insurance Yearbook

Trends in U/W Results by Line of Business



Chapter 3: The Korean Automobile Insurance Market

1. Number of Registered Vehicles

The number of registered vehicles had constantly increased for the past five years. Last year, the number of vehicle registration grew by 2.2 percent, 2.1 percent for personal vehicles and 4.5 percent for commercial vehicles respectively. The growth rate decreased from 2.9 percent to 2.2 percent in 2021.

Number of Registered Vehicles

					thousand, %
	2017	2018	2019	2020	2021
Personal	21,070	21,630	22,001	22,616	23,083
Vehicle	3.2	2.7	1.7	2.8	2.1
Commercial	1,458	1,573	1,677	1,750	1,828
Vehicle	5.8	7.9	6.6	4.4	4.5
Total	22,528	23,203	23,677	24,366	24,911
Total	3.3	3.0	2.0	2.9	2.2

Note: 1. Numbers in each second rows of the vehicles indicate the annual growth change

2. Motorcycles are excluded

Source: Ministry of Land, Infrastructure and Transport(MOLIT)

As shown in the pie chart below, personal vehicles took the largest market share with 81.9 percent in 2021, followed by trucks with 14.6 percent, and buses with 3.0 percent.

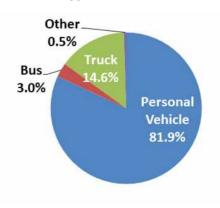
Trends in number of registered vehicles

27,000 25,000 1.828 1,750 23,000 1,677 1,011 21,000 19,000 23,083 22,616 22,001 21.630 21,070 17,000 15,000 2017 2018

Note: Motorcycles are excluded

Source: MOLIT

Types of Vehicles

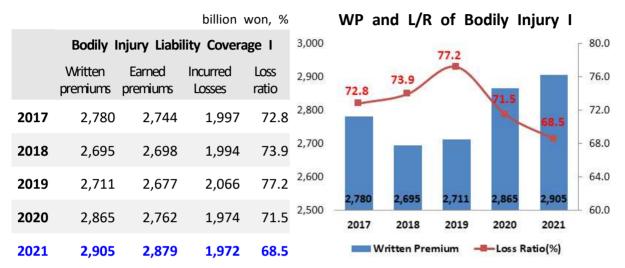


Note: Motorcycles are excluded

Source: MOLIT

2. Written premiums and Incurred Losses

In 2021, written premiums of Bodily Injury Liability Coverage I recorded 2,905 billion won. The loss ratio decreased from 71.5 percent to 68.5 percent in 2021. Loss Adjustment Expenses are excluded when L/R is derived.



Note: Loss Adjustment Expenses are excluded Source: KIDI, Monthly Automobile Statistics

Written premiums of Bodily Injury Liability Coverage II were 4,104 in 2021. The loss ratio decreased in 2021, reached 89.9 percent.

			billion	won, %		WP a	nd L/R	of Boo	dily Inju	ıry II	
	Bodily	Injury Liabi	ility Covera	nge II	4,000						130
	Written premiums	Earned premiums	Incurred Losses	Loss ratio	3,600 3,200 2,800	100 5		106.6	101.1		- 120 - 110
2017	2,529	2,220	2,231	100.5	2,400	100.5	89.0		-	89.9	- 100
2018	2,734	2,618	2,330	89.0	2,000 1,600						- 90 - 80
2019	2,964	2,815	3,000	106.6	1,200 800						- 70
2020	3,717	3,232	3,268	101.1	400	2,529	2,734	2,964	3,717	4,104	60
2021	4,104	3,878	3,486	89.9			Written Pre	mium 🔫	–Loss Ratio(%)	

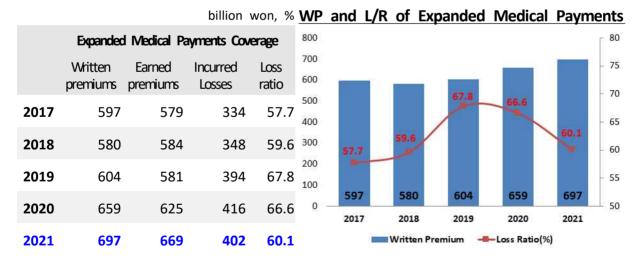
Note: Loss Adjustment Expenses are excluded Source: KIDI, Monthly Automobile Statistics

Written premiums of Property Damage Liability were 6,890 billion won, increased by 2.3 percent compared to the previous year. The loss ratio of property damage liability had worsened from 2017 to 2019 but started to improve afterwards.

billion won, % WP and L/R of Property Damage Liability Property Damage Liability Coverage 8,000 90 81.3 Written **Earned** Incurred 7,000 Loss 77.5 80 premiums premiums Losses ratio 6,000 2017 6,102 6,004 4,137 68.9 5,000 70 4,000 77.5 2018 5,899 5,912 4,580 60 3,000 2019 6,125 5,948 4,838 81.3 5,102 5,899 6,125 6,732 2.000 50 2020 2017 2018 2019 2020 2021 6,732 6,361 4,760 74.8 2021 6.890 6.754 4.976 73.7

Note: Loss Adjustment Expenses are excluded Source: KIDI, Monthly Automobile Statistics

Written premiums of Expanded Medical Payments Coverage increased by 38 billion won and loss ratio decreased by 6.5 percentage points in 2021. The loss ratio started to show a downward trend in 2020.



Note: Loss Adjustment Expenses are excluded Source: KIDI, Monthly Automobile Statistics

Written premiums for Physical Damage Coverage were 3,767 billion won, increased by 52 billion won compared to the previous year, but the loss ratio decreased by 5.9 percentage points in 2021.

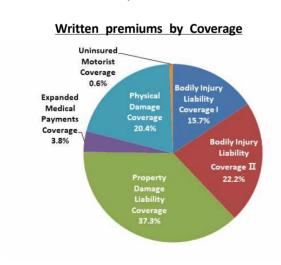
WP and L/R of Physical Damage billion won, % **Physical Damage Coverage** 4.000 90 83.0 Written Earned Incurred 85 Loss 3,500 premiums premiums Losses ratio 80 3,000 75 2017 3,216 3,347 2,329 69.6 2,500 70 2018 3,106 3,091 2,602 84.2 2,000 65 1,500 2019 83.0 60 3,372 2,668 3,213 3,216 3,106 3,372 3,715 3,767 1,000 55 2020 3.500 3,715 2,629 75.1 2017 2018 2019 2020 2021 Written Premium -Loss Ratio(%) 2021 3,767 3,695 2,556 69.2

Note: Loss Adjustment Expenses are excluded Source: KIDI, Monthly Automobile Statistics

Written premiums for Uninsured Motorist Coverage had not been stable for the last five years. The loss ratio decreased from 82.5 percent to 59.5 percent in 2021.

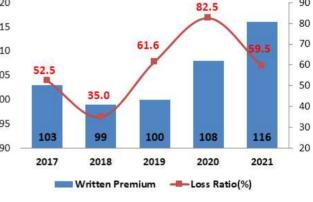
billion won. % **Uninsured Motorist Coverage** 120 Written **Earned** Incurred Loss 115 premiums premiums Losses ratio 110 2017 103 101 53 52.5 105 52.5 35.0 2018 99 100 35 35.0 100 95 2019 100 99 61.6 61 103 99 90 2020 108 103 85 82.5 2017 2018 2021 116 111 66 59.5

Note: Loss Adjustment Expenses are excluded Source: KIDI, Monthly Automobile Statistics



WP and L/R of Uninsured Motorist

90



- Property Damage, being 37.3 percent, took the largest share of written premiums by coverage, followed by Bodily Injury Π with 22.2 percent, and Physical Damage with 20.4 percent.
- The of ratios sum for Property Liability Coverage Damage and Damage Coverage 57.7 accounting for percent, more than half of its total loss.

Written premiums by Insurance Company, 2017~2021

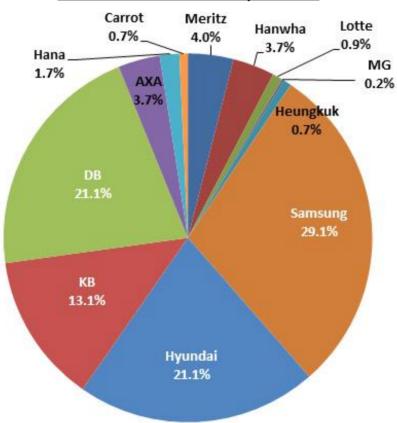
billion won. %

								_	,,,,,,	, , ,
Company	2017	M/S	2018	M/S	2019	M/S	2020	M/S	2021	M/S
Meritz F&M	772	4.8	747	4.8	618	3.7	663	3.7	763	4.0
Hanwha Non-life Insurance	831	5.2	827	5.3	812	4.9	765	4.9	701	3.7
Lotte Non-life Insurance	434	2.7	454	2.9	417	2.5	220	2.5	175	0.9
MG Non-life Insurance	39	0.2	32	0.2	39	0.2	39	0.2	2 9	0.2
Heungkuk F&M	156	1.0	134	0.9	134	0.8	148	0.8	135	0.7
Samsung F&M	4,555	28.6	4,485	28.5	4,871	29.5	5,466	29.5	5,572	29.1
Hyundai M&F	3,162	19.9	3,186	20.3	3,366	20.4	3,847	20.4	4,038	21.1
KB Insurance	1,982	12.4	1,925	12.2	2,086	12.6	2,468	12.6	2,511	13.1
DB Insurance	3,054	19.2	3,056	19.4	3,295	19.9	3,810	19.9	4,032	21.1
AXA Non-life Insurance	636	4.0	589	3.7	598	3.6	655	3.6	701	3.7
Hana Non-life Insurance	308	1.9	287	1.8	291	1.8	294	1.8	328	1.7
Carrot Non-life Insurance	-	-	-	-	-	-	23	0.1	141	0.7
Total	15,929	100.0	15,721	100.0	16,527	100.0	18,398	100.0	19,125	100.0

Source: KIDI, Monthly Automobile Insurance Statistics

Note: Written Premiums do not cover Driver's Insurance, Insurance in Foreign currency and etc.

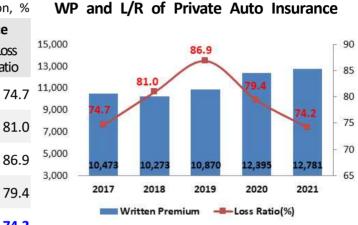
Market Share: Written premiums



3. Written premiums and Incurred Losses by Line of Automobile Insurance

Written premiums in private automobile increased by 3.1 percent, recorded 12,781 billion won in 2021. The loss ratio in private automobile insurance had been kept increasing until 2019, recorded 86.9 percent. Since 2020, the loss ratio has shown downward trend. The loss ratio was 74.2 in 2021.

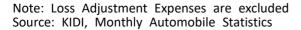
billion won, % **Private Automobile Insurance** Written Earned Incurred Loss premiums premiums Losses ratio 2017 10,473 10,190 7,616 2018 10.273 10.189 8.255 81.0 2019 10,870 10,437 9,073 86.9 2020 12,395 11,396 9,046 79.4 2021 12,781 12,446 9,234 74.2



Note: Loss Adjustment Expenses are excluded Source: KIDI, Monthly Automobile Statistics

Written premiums in business automobiles also increased by 1.7 percent, recorded 3,967 billion won in 2021. The loss ratio decreased by 0.6 percentage points compared to the previous year, recorded 75.6 percent in 2021.

billion won, % **Business Automobile Insurance** Written Earned Incurred Loss premiums premiums Losses ratio 2017 3,652 3,632 2,586 71.2 2018 3,585 3,598 2,698 75.0 2019 3,667 3,607 2,851 79.0 2020 3,901 3,779 2,882 76.2 1,000 2021 3,967 3,916 2.961 75.6



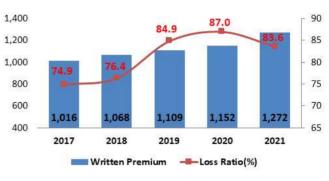
4,500 79.0 80 4,000 76.2 75.0 3,500 75 3,000 2,500 70 2,000 1.500 3,652 ,585 3,667 3,901 3,967 65 2021 2017 2018 2019 2020 Written Premium ---Loss Ratio(%)

WP and L/R of Business Auto Insurance

Written premiums in commercial automobile insurance recorded 1,272 billion won in 2021, which is a 10.4 percent increase compared to the previous year. The loss ratio decreased by 3.4 percentage points, recorded 83.6 percent in 2021.

billion won, % WP and L/R of Commercial Auto Insurance

	Comme	rcial Autom	obile Insur	ance				
Written Earned Incurred L premiums premiums Losses r								
2017	1,016	989	741	74.9				
2018	1,068	1,030	787	76.4				
2019	1,109	1,081	918	84.9				
2020	1,152	1,119	973	87.0				
2021	1,272	1,214	1,015	83.6				

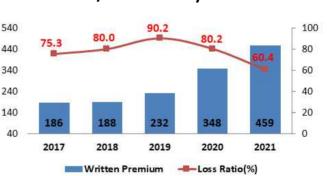


Note: Loss Adjustment Expenses are excluded Source: KIDI, Monthly Automobile Statistics

Written premiums in motorcycle insurance recorded 459 billion won, and loss ratio of motorcycle insurance was 60.4 percent in 2021.

billion won, %

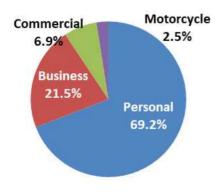
	M			
	Written premiums	Earned premiums	Incurred Losses	Loss ratio
2017	186	184	138	75.3
2018	188	186	149	80.0
2019	232	207	186	90.2
2020	348	288	231	80.2
2021	459	409	247	60.4



WP and L/R of Motorcycle Insurance

Note: Loss Adjustment Expenses are excluded Source: KIDI, Monthly Automobile Statistics

Written premiums by Line of Automobile insurance



• Private automobile insurance, total of 69.2 percent, took the largest of share written premiums, followed by business automobile with 21.5 insurance percent, commercial automobile insurance with 6.9 percent, and motorcycle insurance with 2.5 percent.

4. Accident Statistics

4-1. General Accident

The number of car accidents decreased by 3.1 percent and the number of registered vehicles increased by 2.2 percent in 2021. As a result, the accident rate decreased from 0.9 to 0.8 percent in 2021.

Accident Number and Accident rate

cases, %

	Number of Accidents	Annual change	Accident rate	Number of Registered Vehicles	Annual change
2017	216,335	-2.1	1.0	22,528,295	3.3
2018	217,148	0.4	0.9	23,202,555	3.0
2019	229,600	5.7	1.0	23,677,366	2.5
2020	209,664	-8.7	0.9	24,365,979	2.9
2021	203,130	-3.1	0.8	24,911,101	2.2

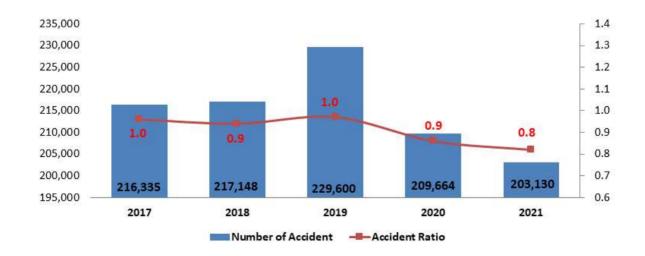
Note: 1. Annual change refers to the growth rate compared to the previous year

2. Motorcycles are excluded from the number of registered vehicles

3. The number of registered vehicles is accumulated at the end of the year

Source: National Police Agency(NPA), Traffic Accident Statistics

Trends in Number of Accident and Accident Rate



Source: NPA, Traffic Accident Statistics

The number of accidents per 10,000 registered vehicles was 73.5 in 2021, which is a decrease by 1.0 percent compared to the previous year.

Accident Numbers per 10,000 registered vehicles

cases, %

	2017	2018	2019	2020	2021
# of	85.9	80.4	83.5	74.2	73.5
Accidents	(-0.6)	(-6.4)	(3.9)	(-11.1)	(-1.0)

Note: 1. Figures in the parentheses indicate annual growth rates

- 2. Motorcycles are included
- 3. Construction machinery and farm machinery are included since 2005

Source: NPA, Traffic Accident Statistics

The number of deaths by traffic accident was 2,916 and the number of injuries was 291,608 in 2021. The number of deaths by traffic accident had shown a downward trend since 2017. Fatalities per 100,000 residents continued to fall from 8.1 persons in 2017 to 5.6 persons in 2021. The number of injuries per 100,000 residents also declined to 562.7 in 2021.

Number of Deaths and Injuries Number of Deaths and Injuries per 100,000 Population

persons Number of Number of Deaths **Injuries** 2017 4,185 322,829 2018 3,781 323,037 2019 3,349 341,712 2020 3,081 306,194 2021 2,916 291,608

		persons
	Number of Deaths	Number of Injuries
2017	8.1	627.5
2018	7.3	625.6
2019	6.5	660.8
2020	6.0	591.3
2021	5.6	562.7

Source: NPA, Traffic Accident Statistics Source: NPA, Traffic Accident Statistics

As shown in the table below, the total number of accident for traffic violations decreased in 2021 to 203,130. Careless driving was a major reason for traffic violation, accounting for 55.0 percent. In 2021, traffic light violation decreased by 13.2 percent compared to 2020 and careless driving decreased by 3.9 percent compared to the previous year.

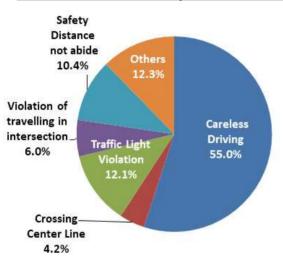
Accident Number by Traffic Violation

													cases
	Careless Driving	%	Crossing Center Line	%	Traffic Light Violation	%	Violation of travelling in intersection	%	Safety Distance not abide	%	Others	%	Total
2017	121,322	56.1	10,184	4.7	24,358	11.3	14,229	6.6	20,053	9.3	26,189	12.1	216,335
2018	121,797	56.1	9,559	4.4	24,725	11.4	14,064	6.5	20,453	9.4	26,550	12.2	217,148
2019	126,006	54.9	9,344	4.1	27,921	12.2	15,372	6.7	22,473	9.8	28,484	12.4	229,600
2020	116,272	55.5	8,364	4.0	24,512	11.7	14,079	6.7	21,469	10.2	24,947	11.9	209,643
2021	111,766	55.0	8,524	4.2	24,608	12.1	12,218	6.0	21,045	10.4	24,969	123	203,130

Note: % indicates the share of accidents by the traffic violation

Source: NPA, Traffic Accident Statistics

Share of Accidents by Traffic Violation



- In 2021, Careless Driving was the major cause of traffic violations, accounting for 55.0 percent.
- Traffic Light Violation came second with 12.1 percent, followed by Safety Distance not Abide with 10.4 percent, and Violation with 6.0 Intersection percent.

In 2021, the number of traffic accidents by drunk drivers was 14,894, an increase of 7.3 percent from the previous year. The percentage of drinking and driving accidents was 7.3 percent of total traffic accidents.

Accident Number of Traffic Accidents by Drunk Driver

					cases, %
	2017	2018	2019	2020	2021
Number	19,517	19,381	15,708	17,247	14,894
Rate ₁	9.0	8.9	6.8	8.2	7.3

Note: ₁Share of accidents by drunk drivers Source: NPA, Traffic Accident Statistics

The number of traffic accidents by unlicensed drivers was 4,628, 2.3 percent of the total number of traffic accidents in 2021 Share of traffic accidents by unlicensed drivers had decreased from 2.4 percent in 2017 to 2.3 percent in 2021.

Number of Traffic Accidents by Unlicensed Drivers

					cases, %
	2017	2018	2019	2020	2021
Number	5,134	5,203	5,177	5,307	4,628
$Rate_1$	2.4	2.4	2.3	2.5	2.3

Note: 1Share of accidents by unlicensed drivers

Source: NPA, Traffic Accident Statistics

The number of traffic accidents by hit-and-run drivers was 7,492 accounting for 3.7 percent of the total number of traffic accidents in 2021. Share of traffic accidents by hit-and-run drivers had increased from 3.6 percent in 2017 to 3.7 percent in 2021.

Number of Traffic Accidents by Hit-and-Run Drivers

					cases, %
	2017	2018	2019	2020	2021
Number	7,883	7,601	7,129	7,418	7,492
$Rate_1$	3.6	3.5	3.1	3.5	3.7

Note: 1Share of accidents by hit-and-run drivers

Source: NPA, Traffic Accident Statistics

4-2. Insurance Accident by Coverage

Both the number of vehicles(accident involved) and the number of accidents in Bodily Injury I (BI I) increased compared to the previous year. The accident rate stayed the same at 5.1 percent, while the number of accidents increased by 2.5 percent in 2021.

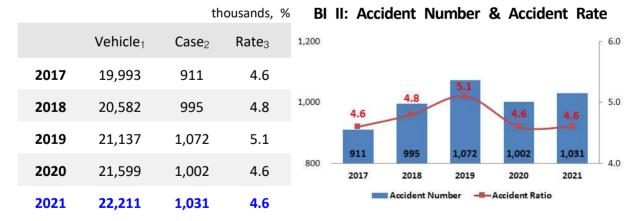
Bodily Injury I Accident Rate

BI I: Accident Number & Accident Rate thousands, % 1.300 5.8 Vehicle₁ Case₂ Rate₃ 5.6 5.5 1,250 2017 21,507 1,140 5.3 5.3 5.4 1,200 2018 22.153 5.5 1,216 5.2 1,150 5.0 2019 22,732 1,274 5.6 1,100 4.8 2020 23,263 1,187 5.1 1.140 1,050 46 2017 2018 2020 2021 2019 2021 23,931 1,217 **5.1** Accident Number

Note: ₁Number of insured vehicles per year, ₂Number of accidents, ₃Accident rate Source: KIDI, Annual Automobile Insurance Statistics

The number of accidents in Bodily Injury II started to increase in 2021. The accident rate stayed the same at 4.6 percent.

Bodily Injury II Accident Rate



Note: ₁Number of insured vehicles per year, ₂Number of accidents, ₃Accident rate Source: KIDI, Annual Automobile Insurance Statistics

The accident rate of Property Damage decreased by 0.2 percentage points in 2021. The number of accidents recorded 2,783 thousand cases, an increase of 1.1 percent compared to the previous year.

Property Damage Accident Rate

thousands, % PD: Accident Number & Accident Rate

	Vehicle ₁	Case ₂	Rate ₃	3,200	14.0	14.1	12.4			₋ 16
2017	21,531	3,021	14.0	2.000	_		13.4	11.8	11.6	- 14 - 12
2018	22,152	3,115	14.1	3,000						- 10 - 8
2019	22,728	3,053	13.4	2,800						- 6 - 4
2020	23,256	2,752	11.8	2,600 -	3,021	3,115	3,053	2,752	2,783	2 0
2021	23,934	2,783	11.6		2017	Accident Nu		2020 Accident Ratio	2021	

Note: $_1$ Number of insured vehicles per year, $_2$ Number of accidents, $_3$ Accident rate Source: KIDI, Annual Automobile Insurance Statistics

The number of accidents in Expanded Medical Payments (EMP) decreased by 2.6% and the accident rate remained the same in 2021.

Expanded Medical Payments Accident Rate

thousands, % EMP: Accident Number & Accident Rate

	Vehicle ₁	Case ₂	Rate ₃
2017	19,710	102	0.5
2018	20,356	128	0.6
2019	20,985	153	0.7
2020	21,469	151	0.7
2021	22,086	147	0.7

Note: $_1$ Number of insured vehicles per year, $_2$ Number of accidents, $_3$ Accident rate Source: KIDI, Annual Automobile Insurance Statistics

The number of accidents of physical damage decreased by 1.9 percent, recorded 1,430 thousand cases in 2021. The accident rate decreased by 0.5 percentage points in 2021.

Physical Damage Accident Rate

PhD: Accident Number & Accident Rate thousands, % 1,700 12.0 Vehicle₁ Case₂ Rate₃ 10.8 10.8 11.0 10.1 1,600 2017 14,524 10.8 1,570 9.0 2018 15,319 1,660 10.8 1,500 8.0 7.0 16,088 2019 1,624 10.1 1.400 6.0 5.0 2020 16,699 8.7 1,458 1,300

2017

2018

Accident Number

2019

2020

2021

Note: ₁Number of insured vehicles per year, ₂Number of accidents, ₃Accident rate Source: KIDI. Annual Automobile Insurance Statistics

8.2

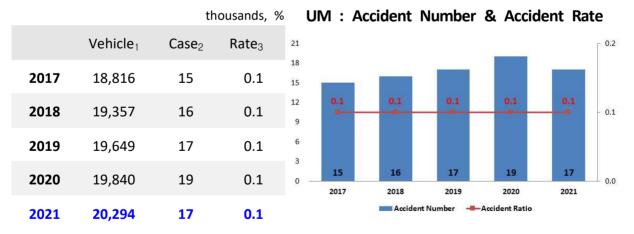
2021

17,394

1,430

The accident number of uninsured motorists recorded 17 thousand cases in 2021, which had been fluctuating a little for the past several years, whereas the accident rate of uninsured motorists had stayed the same at 0.1 percent for the past five years.

Uninsured Motorist Accident Rate



Note: ₁Number of insured vehicles per year, ₂Number of accidents, ₃Accident rate Source: KIDI, Annual Automobile Insurance Statistics

5. Losses

5-1. Bodily Injury Losses

Medical expenses for bodily injury loss accounted for 71.0 percent of the total paid losses. Meanwhile, non-medical expenses such as Solatium and Lost Earnings accounted for 29.0 percent. Details of the paid losses for death, injury and disability are as follows.

billion won **BI Paid Losses Trend** 4,200 3,875 Non-ME₁ ME_2 3,649 3,531 3,700 2017 1,505 2,723 3,200 2,875 2.723 2,700 2018 1,449 2,875 2,200 1,594 1,583 2019 1,536 3,531 1,536 1,505 1,700 1,449 1,200 2020 1,594 3,649 2017 2018 2019 2020 2021 2021 1,583 - →- Non-ME --- ME 3,875

BI Paid Losses Trend

Note: 1. 1Non-Medical Expenses, 2Medical Expenses

- 2. Non-Medical expenses include Solatium, Lost Earnings and etc.
- 3. Paid Losses are estimated on the base of the payment of closed claims(Accident Year based) Source: KIDI, Annual Automobile Insurance Statistics

Paid losses for Paid Losses for Death Paid Losses for Injury **Permanent Disability Damages Funeral** Attendance Others 3.0% Allowance Expenses 0.4% 2.5% 0.9% Solatium Solatiun 9.4% 5.5% Solatium 12.59 37.2% 8.1% Lost Expenses 82.5% **Earnings**

Paid Losses by Type of Payment

Injury in Bodily Injury paid losses accounted for 84.0 percent of the total paid losses, which is a 1.1 percentage points increase compared to the previous year. On the other hand, share of Death, Permanent Disability and Others decreased as a result of the increase in the share of Injury.

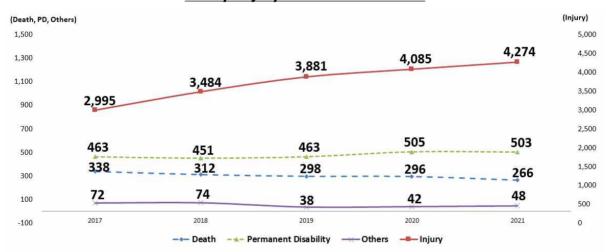
Bodily Injury Paid Losses Trend

billion won, %

	Death	Share	Injury	Share	Permanent Disability	Share	Others	Share	Total
2017	338	8.7	2,995	77.5	463	12	72	1.9	3,867
2018	312	7.2	3,484	80.6	451	10.4	74	1.7	4,321
2019	298	6.4	3,881	82.9	463	9.9	38	0.8	4,680
2020	296	6.0	4,085	82.9	505	10.2	42	0.9	4,928
2021	266	5.2	4,274	84.0	503	9.9	48	0.9	5,091

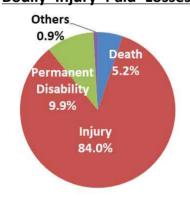
Note:Total amount excludes the deductible in a car accident.

Bodily Injury Paid Losses Trend



Source: KIDI, Annual Automobile Insurance Statistics

Bodily Injury Paid Losses



The total paid losses of Bodily Injury,
 Permanent Disability, and Death were
 84.0 percent, 9.9 percent and 5.2
 percent respectively in 2021.

5-2. Property Damage Losses

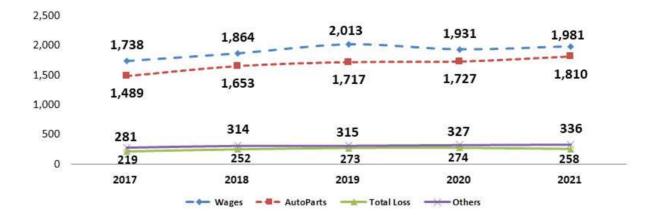
Property damage paid losses of 2021 was 4,386 billion won, an increase by 3.0 percent compared to the previous year. Share of wages was 45.2 percent and share of auto parts was 41.3 percent of the total losses.

Property Damage Paid Losses Trend

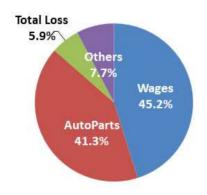
billion won, % Wages Share Auto Parts Share Total Loss Share Others Share Total 2018 1,864 45.7 40.5 252 4,084 1,653 6.2 314 7.7 2019 2,013 46.6 1,717 39.8 273 6.3 315 7.3 4,316 2019 2,013 46.6 1,717 39.8 273 6.3 315 7.3 4,316 2020 1,931 45.3 1,727 4,259 40.6 274 6.4 327 7.7 1,981 45.2 2021 1,810 41.3 258 5.9 336 7.7 4,386

Note: Paid Losses are based on the payment of closed claims

Source: KIDI, Annual Automobile Insurance Statistics



Property Damage Paid Losses



 Wages (45.2 percent of losses in Property Damage), and AutoParts (41.3 percent of losses in Property Damage) accounted for 86.5 percent of the total amount in 2021.

5-3. Physical Damage Losses

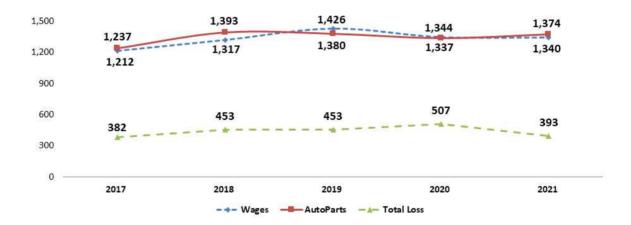
Physical Damage Paid Losses amounted to 3,120 billion won in 2021, decreased by 2.6 percent compared to the previous year. Share of both Wages and Auto Parts increased in 2021.

Physical Damage Paid Losses Trend

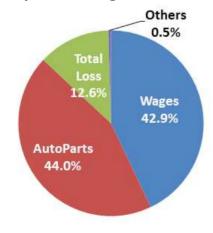
billion won, % Wages Share Auto Parts Share Total Loss Share Others Share **Total** 2017 1,212 42.6 382 13.4 13 0.5 2,844 1,237 43.5 2018 1,317 41.4 1,393 453 14.3 15 0.5 3,178 43.8 2019 1,426 43.5 1,980 42.1 453 13.8 15 0.5 3,274 2020 1,344 42.0 1,337 41.7 507 15.8 15 0.5 3,203 2021 1,340 42.9 1,374 44.0 393 **12.6** 14 0.5 3,120

Note: Paid Losses are based on the payment of closed claims

Source: KIDI, Annual Automobile Insurance Statistics



Physical Damage Paid Losses



 Wages (42.9 percent) and AutoParts (44.0 percent) in Physical Damage accounted for 86.9 percent of the total paid loss amount in 2021.

6. Expenses and Expense Ratio

Operating Expenses recorded 3,079 billion won and expense ratio was 16.0 percent in 2021, which is a 0.4 percentage points increase compared to the previous year.

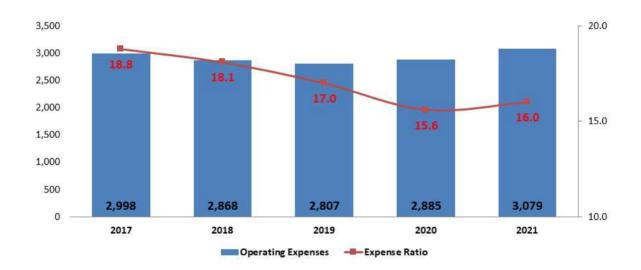
Trends in Expenses and Expense Ratio

billion won. % 2020 2017 2018 2019 2021 Operating Expenses 2,998 2,868 2,807 2,885 3,079 Expense Ratio 18.8 18.1 17.0 15.6 16.0

Note: Claim survey fee is excluded from Operating Expenses in accordance with IFRS basis

Source: FSS, Monthly Financial Statistics

Expenses and Expense Ratio in Automobile Insurance



7. Underwriting Results

Underwriting results of automobile insurance was 391 billion won in 2021. It had been in deficit since 2017. The underwriting results came back in 2020 and it recorded 391 billion won in 2021. The difference between the underwriting results in 2020 and those of 2021 was 776 billion won.

Trends in Underwriting Results

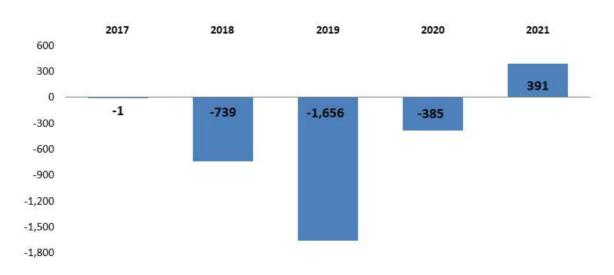
billion won, %

		Dillion 11011) 70
	Underwriting Results	Annual % change
2017	-1	99.6
2018	-739	-56,434.0
2019	-1,656	-124.1
2020	-385	76.7
2021	391	201.6

- Underwriting results had usually been in negative figures for many years, and the fluctuations in annual underwriting results have been wide and irregular.
- In 2021, as shown from the left table, the result improved compared to the previous year and recorded 391 billion won.

Note: Annual % change refers to the growth rate compared to the previous year Source: FSS, Monthly Financial Statistics

Trends in Underwriting Results of Automobile Insurance



8. Residual Market

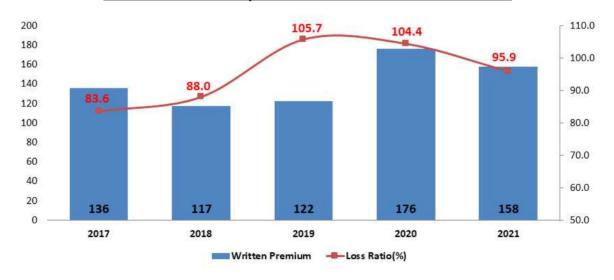
The residual market continues to provide coverage for those who cannot purchase insurance in the regular market. Written premiums for residual market had shrunk until 2018, and started to rise in 2019. The loss ratio was 95.9 percent in 2021, which was an 8.5 percentage points decrease compared to the previous year.

Residual Market: Written premiums, Earned premiums, Incurred Losses, Loss ratio

				billion won
	Written premiums	Earned premiums	Incurred Losses	Loss ratio(%)
2017	136	176	147	83.6
2018	117	119	105	88.0
2019	122	117	124	105.7
2020	176	152	159	104.4
2021	158	170	163	95.9

Source: KIDI, Monthly Automobile Insurance Statistics

Trends in Written premiums, L/R of Residual Market



9. Acts Related with Automobile Insurance

9-1. Guarantee of Automobile Accident Compensation Act

- o The Guarantee of Automobile Accident Compensation Act was firstly enacted in April 1963(Act No. 1314) and lastly amended in December 2016(Act No. 14450) to protect victims of motor vehicle accidents by which compensation for loss resulting from the death or injury of any person and the destruction or damage of any property caused by motor vehicle accidents.
- o The law provides that if any person who operates a motor vehicle for personal use injures or kills another person or damages any property of a third party by such operation, he/she shall be liable to compensate the damages therefrom. To ensure this, the law provides that any motor vehicle owner shall purchase a liability insurance policy which covers an amount that shall be paid to a third party who has died or been injured or whose property is destroyed or damaged due to the operation of the motor vehicle.
- o Business of Guaranteeing Motor Vehicle Accident Compensation allows the Government to conduct investigations ex officio and compensate for damage sustained by the victim to the extent and amount covered by liability insurance if the victim had died or been injured by an accident that the owner of a motor vehicle is unidentified or a person other than a policyholder is liable to compensate for damage except for any accident that occurred during the operation of any motor vehicle in any places other than on a road.
- o On Feb. 22, 2005, Insuring Coverage for Property Damage became compulsory and liability limit of Bodily Injury was raised.

Bodily Injury	Death/Permanent Disability	80 mil. won $ ightarrow$ 100 mil. won		
, , ,	(1st Degree)	80 IIII. WOII 7 100 IIII. WOII		
Liability Coverage	Injury(1st Degree)	15 mil. won $ ightarrow$ 20 mil. won		
Property Damage Liability for paying an amou		nt up to 10 million won to a		
Liability Coverage third party whose property is destroyed or damaged				

^{*} There are standards for grading Injury and Permanent Disability each. The standards have 14 levels of injury and permanent disability categories for each one.

o On April 1, 2016, Limit of liability of Bodily Injury and Minimum liability for Property Damages were raised.

Bodily Injury	Death/Permanent Disability	100 mil. won $ ightarrow$ 150 mil. won	
	(1st Degree)		
Liability Coverage	Injury(1st Degree)	20 mil. won \rightarrow 30 mil. won	
Property Damage	Minimum Liability	10 mil. won $ ightarrow$ 20 mil. won	
Liability Coverage	IVIIIIIIIIIIIII LIADIIILY		

o On July 28, 2022, exceptions for indemnification were changed in compulsory insurance.

		drug, drunk drivers	unlicensed, hit and run drivers
before	Bodily Injury	10 mil. won(per 1 case)	3 mil. won(per 1 case)
2022.7.28.	Property Damage	5 mil. won(per 1 case)	1 mil. won(per 1 case)
since	Bodily Injury	150 mil. won(per 1 victim)	
2022.7.28.	Property Damage	20 mil. won(per 1 case)	

9-2. Act on Special Cases concerning the Settlement of Traffic Accidents

o Act on Special Cases concerning the Settlement of Traffic Accidents was firstly enacted in December 1981(Act No. 3490) and lastly amended in December 2016(Act No. 14277) to facilitate a prompt recovery of damage caused by traffic accidents and to promote convenience of people's everyday life by providing for special cases on criminal punishment of drivers of a vehicles involved in traffic accidents caused by occupational or gross negligence.

- o According to the Act, a victim cannot file a lawsuit with the court in accordance with Article 4 of the Act as long as a person has insured oneself for all amounts the victim can fully be compensated. In other words, the person must insure oneself for Bodily Injury Liability Coverage I, Bodily Injury Liability Coverage II that can indemnify the victim for unlimited amount of liability. The exceptions are as the following: death of the victim, hit-and-run accident, and ten cases of severe violation of traffic law; traffic light violation, crossing the center line, speed limit violation, violation of overtaking prohibition, violation of traveling in intersection, violation of pedestrian protection, unlicensed driving, drinking and driving, encroaching upon the sidewalk, and starting a vehicle with the door open (violation of passenger protection)
- o On December 22, 2009, the Act was amended. There was an addition to exceptions for indemnification; namely, "School Zone Accident". A driver who causes an injury to a child at the zone of Child Protection(School-zone) can not be indemnified for his behavior.
- o On December 3, 2017, the Act was amended. There was an addition to exceptions for indemnification; namely, "Violation of loading freight". A driver who fails to prevent freight from falling off while driving can not be indemnified for his behavior.

9-3. Insurance Business Act

- o The purpose of this Act is to guide and supervise the insurance business, efficiently protect the rights and interests of the policyholder, the insured and other interested persons concerned and thus to contribute to the sound development of the insurance business and the balanced growth of the national economy.
- o Insurance Business Act was enacted and promulgated on Jan. 15, 1962.

- o Paid-in capital raised (Life Insurance : 0.2 billion won \rightarrow 10 billion won, Non-life Insurance : 0.3 billion won \rightarrow 30 billion won) and Insurance Guarantee Fund established on Dec. 31, 1988
- o Qualification of shareholder limited in order to actively cope with the trend in globalization and to strengthen competitiveness in the financial industry, and paid-in capital raised to 30 billion won from 10 billion won on Aug. 28, 1997.
- o In the past, the Advisory Organization (KIDI) had calculated premiums by adding expenses on top of pure premiums. After the Act was amended on Feb. 5, 1999, the Advisory Organization (KIDI) provided only pure premiums, and the insurers added their own expenses to pure premiums in order to set their own loadings.
- o On Jan. 21, 2000, the Act provided that an insurance company, intending to perform part of the insurance business among the types of insurance business, could select a different paid-in or foundation fund within the limit of not less than 10 billion won.
- o On May 29, 2003, the Act provided that paid-in capital of tele-marketing insurance companies was set at two thirds of that of other general insurance companies.
- o On Sep 1, 2008, the solicitors were permitted cross-selling of insurance under a new sales scheme. It allowed non-life insurers to sell life insurance products and life insurers to sell property and casualty insurance schemes.

9-4. Automobile Insurance Plan (AIP)

o Comprehensive automobile insurance is voluntary so that the insurers can select whether or not to underwrite a policy based on their underwriting policies and procedures. (Insurance companies normally evade those who

have excessively high loss ratios.)

- o As a result, automobile insurance companies denied auto insurance coverage to people they consider high-risk drivers. And those with high-risk will eventually increase the total premiums that will divide equally among even the bona-fide third party.
- o Accordingly, non-life insurance companies concluded an agreement, 「Agreement of Joint Underwriting」, to provide automobile insurance coverage to those who are unable to obtain coverage in the voluntary market and to protect the victim. This plan became effective on April 24, 1987.
- o As the number of people who are unable to obtain coverage in the voluntary market had rapidly increased, the Detailed Operational Directives for the Implementation of Agreement of Joint Underwriting were made on Feb. 10, 1995. Since May 1, 1995, the distribution was automatically conducted by KIDI's computer network.
- o In a view of the application of premiums, KIDI has made premiums for the residual market that extra percentage is added compared to other premiums in the voluntary market, considering the risk of accident and the features of joint underwriting.

10. Ratemaking System

10-1. Ratemaking

o The Applied premium of automobile insurance is calculated by the base premium and various rates that depend on characteristics of the automobile and the insured. Base premium is determined by usage, type of automobile, coverage and the limit of liability for each of the coverage. In addition, there are many kinds of rates considered to calculate the insurance price, merit-demerit rate, insured characteristic rate, rate on particular contract, special rate and etc. The applied premium is calculated as follows.



- o Merit-demerit rate is applied to fleet risk and non-fleet risk respectively. This rate is determined by accident records and loss records of the insured. The rate starts from class 11 and ranges from class 1 (surcharge) to class 29 (discount).
- o Insured characteristic rates reflect previous auto insurance records and traffic violation records. Rate for previous auto insurance experience is the highest for a beginner. Rate for traffic violation is determined by traffic violation records of the insured during the valuation period. Surcharge rates applied to each traffic violation type is as follows.

Group		Traffic Violation Type	
	1	Unlicensed Driving Leaving the Scene of Accident	
		3-1. Driving under the influence (1 times)	
Curcharge		3-2. Driving under the influence (more than 2 times)	20%
Surcharge Group	2	4-1. Traffic light violation, Failing to Yield Right of Way, Speeding over posted limit, Violation of the duty to comply with pedestrian protection (2 \sim 3 times)	5%
	2	4-2. Traffic light violation, Failing to Yield Right of Way, Speeding over posted limit, Violation of the duty to comply with pedestrian protection (more than 4 times)	10%

- o Rate on a particular contract reflects coverage characteristics such as who is qualified to drive or who will drive. When the policy excludes drivers under the age of twenty-one or twenty-six, lower premium will be applied. Furthermore, when drivers are limited to named insured and relatives, the premium will be discounted. Especially, special clauses for a family or a married couple are usually selected.
- o Special rate applies to the special risk which has different automobile safety devices or different characteristics based on use or type of car. For example, there are rate for cars equipped with ABS, sports and sports-type cars and so on.

10-2. Improvement in Ratemaking System

- o The improved Bonus-malus system has been applied since January 2007. The period that merit-demerit rate reaches the highest (200%), and the lowest (40%) is liberalized to each company according to the risk of the insured. And safeguards like 'Guard grade system on long non-accident' are established to prevent policyholders' confusion. It is expected to enhance the degree of equity among insureds and solve the problem of non-acceptance of high discounted group.
 - * In 2011, classes of Bonus-malus system were subdivided into 23 classes and the number of classes will grow to 29 from 2012 to 2017. The rate for the 29th class will be 30%. In case the policyholder makes an insurance contract in condition of the 23rd class in 2011, the person is subject to 38%, and the policyholder in condition of the 24th class in 2012 is subject to 36%.
- o Classification based on a model of car was adopted for physical damage of private automobile in April 2007. Private automobiles were sorted to 262 models and grouped into 21 levels on the basis of relative loss ratios. Each company can freely determine one's rate. But size of the entire written premiums must be kept unchanged. This will improve the degree

- of equity and make manufacturers to reduce the prices of auto parts.
- o The policyholder can purchase the mileage rider charging insurance fees according to mileage from December 2011. The policyholder can get a maximum discount rate of 13 percent.
- o There is no classification based on territorial area. But there have been significant differences in loss ratios by territorial area, and KIDI collected many data to apply them in premium rating.

10-3. Deregulation on Insurance Rate Approval System

- o Before April 1st 2000
 - Prior approval system
 - Insurance companies can use the rates provided by KIDI
- o Since April 1st 2000
 - File & use system
 - Insurance companies can calculate additional premiums determined according to their own business results. But they shall use the pure premiums provided by KIDI
- o Since August 1st 2001
 - File & use system
 - Every insurer can make their own premiums. The pure premiums provided by KIDI is only reference rate for insurance companies.
- o Since September 2003
 - Use & report system
 - Insurance companies can use the changed rates freely. After using the rates, they must report the information concerning rate revision to the authorities on a quarterly basis. But in some limited cases, such as a highly fluctuated rate change or newly introduced rating factor, should have the file & use system for the new rates.

< The Annual Plan of Insurance Rate Liberalization >

(Unit: %)

	Bonus-Malus Rate			Expe	riving erience Rate	Base Premium			
Year		n-Fleet		leet	Liab-	Compre-	Liability	Compre-	
	Liab- ility	Compre- hensive	Liab- ility	Compre- hensive	ility		Liability	hensive	
'94.4		10		20					
'96.8		Abolished		20		10		3~10	
'97.8				20		10	3~10	3~10	Flex Rate
'98.8				20		Abolished	6~20	6~20	(±a%)
				Abolished			Abolishing Flex Rate	Abolishing Flex Rate	
'00.4							Liberalization of Loading Charge	Liberalization of Loading Charge	
'01.1							Premium of N	ion of Pure Vlulti-personnel nicle	
							Commercial	Auto Policy	Liberal Rate
'01.4							Liberalization of Pure premium	Liberalization of Pure premium	Rate
							Personal & Busi	ness Auto policy	
'01.8							Liberalization of Pure premium	Liberalization of Pure premium	

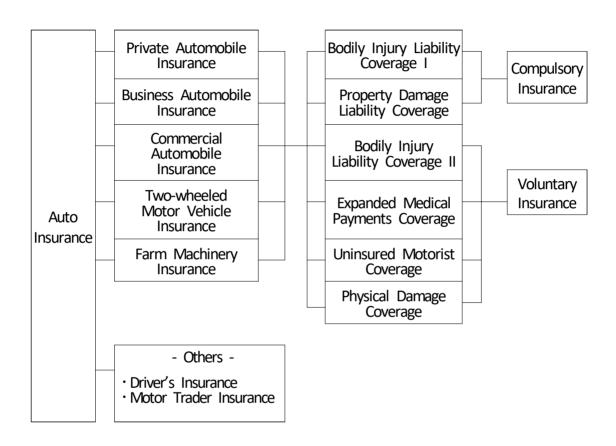
[APPENDICES]

- Appendix I. Korea's Automobile Insurance
- Appendix II. Glossaries
- Appendix III. Special Clauses
- Appendix IV. KIDI's Brief History & Members
- Appendix V. KIDI Organizational Chart

APPENDICES

Appendix I. Korea's Automobile Insurance

☐ Automobile Insurance Products



☐ Motor Vehicle to be Insured by Insurance Product

o Private Automobile Insurance	All private passenger vehicles owned by an individual or a self-employed person
o Business Automobile Insurance	All passenger vehicles, official vehicles, and construction machinery except for private automobiles
o Commercial Automobile Insurance	All commercial vehicles, construction machines, and rental vehicles
o Two-wheeled Motor Vehicle Insurance	All two-wheeled motor vehicles and motorbikes
o Farm Machinery Insurance	Cultivators, farm tractors, and combines

Appendix II. Glossaries

Private Automobile Insurance

Privately-owned motor vehicles with a seating capacity of ten or less persons can be insured. A policyholder can select one or more of six types of coverage(Bodily Injury Liability Coverage I, Bodily Injury Liability Coverage II, Property Damage Liability Coverage, Expanded Medical Payments Coverage, Uninsured Motorist Coverage, and Physical Damage Coverage) and insure oneself or the person's property. Bodily Injury Liability Coverage I and Property Damage Liability Coverage are compulsory to all automobiles.

Private Automobile Insurance Plus

Private Automobile Insurance Plus is a high quality product that expands the scope of indemnification for bodily injury of the insured and damage of the insured vehicle.

Business Automobile Insurance

All non-commercial motor vehicles except for privately-owned motor vehicle with a seating capacity of ten or less persons can be insured. A policyholder can select one or more of six types of coverage(Bodily Injury Liability Coverage I, Bodily Injury Liability Coverage II, Property Damage Liability Coverage, Expanded Medical Payments Coverage, Uninsured Motorist Coverage, and Physical Damage Coverage) and insure oneself or the person's property. Bodily Injury Liability Coverage I and Property Damage Liability Coverage are compulsory to all automobiles.

Business Automobile Insurance Plus

There are four types of motor vehicles that can be insured; privately-owned motor vehicle of the third class van, light-weight van, privately-owned motor vehicle of the fourth class truck, and light-weight truck. This is a high quality product that expands the scope of indemnification for bodily injury of the insured and damage of the insured vehicle.

Commercial Automobile Insurance

All commercial vehicles can be insured. A policyholder can select one or

more of five types of coverage(Bodily Injury Liability Coverage I, Bodily Injury Liability Coverage II, Property Damage Liability Coverage, Expanded Medical Payments, and Physical Damage Coverage). Bodily Injury Liability Coverage I, Bodily Injury Liability Coverage II and Property Damage Liability Coverage are compulsory.

Two-wheeled Motor Vehicle Insurance

Two-wheeled motor vehicle and motor bike can be insured. A policyholder can select one or more of six types of coverage(Bodily Injury Liability Coverage I, Bodily Injury Liability Coverage II, Property Damage Liability Coverage, Expanded Medical Payments Coverage, Uninsured Motorist Coverage, and Physical Damage Coverage) and insure oneself or the person's property. Bodily Injury Liability Coverage I and Property Damage Liability Coverage are compulsory.

Farm Machinery Insurance

Farm machinery such as cultivator, farm tractor, and combine can be insured. A policyholder can select one or more of four types of coverage(Bodily Injury Liability Coverage, Property Damage Liability Coverage, Expanded Medical Payments Coverage, and Farm Machinery Damage Coverage) and insure oneself or the person's property.

Driver's Insurance

A person who drives a vehicle irrespective of owning a vehicle can be insured. The insured receives indemnification for damage caused by a car accident.

Motor Trader Insurance

A motor trader, who is a person or persons actively operating a formal business on a full or part-time basis for profit, either selling (used) vehicles or providing a service relating to repair or maintenance of motor vehicle, can insure the person's property. This insurance compensates for damage caused by the motor trader during the use or management of vehicle.

Bodily Injury Liability Coverage I

This coverage insures the insured for all amounts which the insured may

have to pay as a result of the person being legally liable for an individual's death or injury, or damage to an individual's property resulting from a car accident. This coverage is compulsory to those who want to insure oneself.

Bodily Injury Liability Coverage II

The coverage insures the insured for all amounts exceeding the limit of liability of the compulsory automobile liability insurance.

Property Damage Liability Coverage

The coverage indemnifies the insured against property damage of the third party resulted from a car accident.

Expanded Medical Payments Coverage

The coverage insures the insured or the person's family member(s) for the insured's or the person's family member's death or bodily injury.

Physical Damage Coverage

The coverage insures the insured vehicle for all damages resulted from physical damage, car theft, fire, or flood.

Uninsured Motorist Coverage

The coverage can be insured as long as the insured already has Bodily Injury I, Bodily Injury II, Property Damage, and Personal Accident Coverage. The coverage insure the insured for one's death or bodily injury caused by an uninsured vehicle.

FY (Fiscal Year)

The fiscal year for the Korean insurance industry begins on January 1 and ends on December 31.

Appendix III. Special Clauses

Special Clauses for Family Driving only

An insurer shall indemnify if the insured limited the drivers of the automobile specified in the policy to the insured and one's family members only. However, this will not apply to the Bodily Injury Liability I Coverage.

The term <code>family</code> members <code>refers</code> to ① parents or foster parents, ② parents or foster parents of the spouse of the named insured, living together, ③ legal spouse or spouse in a real marital relationship, ④ child born in a legal or real marital relationship, foster child, or ⑤ daughter-in-law.

Special Clauses for Married-couple Driving only

An insurer shall indemnify if the insured limited the drivers of the automobile specified in the policy to the insured and one's spouse only. However, this will not apply to the Bodily Injury Liability I Coverage.

The $\ ^{\lceil}$ term spouse $\ _{\rfloor}$ refers to legal spouse, or spouse in a real marital relationship.

Special Clauses for Driving by age of drivers

For example, in case that the insured limits the drivers of the automobile specified in the policy to those of age 21 or older only, the insurer shall indemnify as prescribed in the clauses. However, this will not apply to the Bodily Injury Liability I Coverage.

Special Clauses for Driving Other Automobile

In case that the insured suffers a loss incurred by the legal liability against another party arising out of the bodily injury accident or property damage accident occurred, or that the insured suffered bodily injury while the insured was driving another automobile (except for the accident occurred while parking or stopping the automobile), the insured shall consider the other automobile driven by the insured as the insured automobile covered by Bodily Injury Liability II Coverage, Property Damage Liability Coverage or Expanded Medical Payment Coverage of General Clauses, and indemnify as prescribed in the clauses.

Appendix IV. KIDI's Brief History & Members

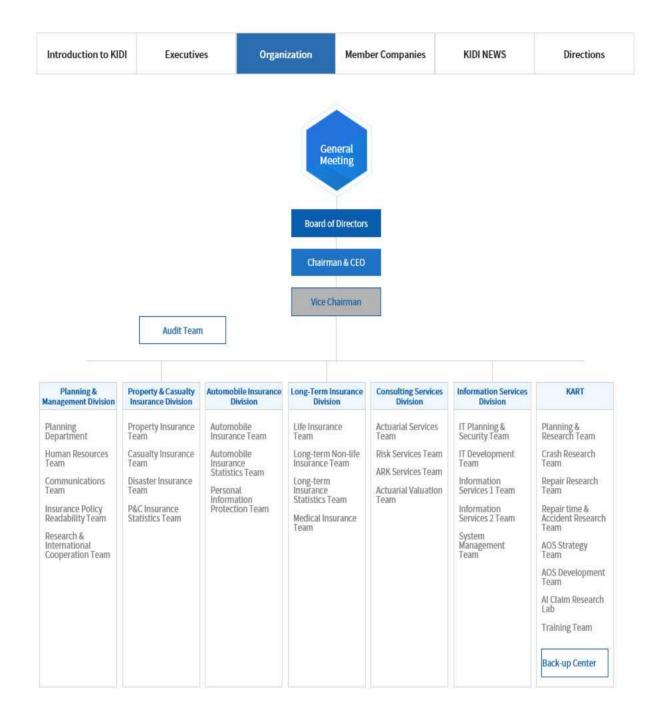
- 1983. 12. 16. Established Korea Non-life Insurance Rating Association
- 1988. 12. 31. Insurance Business Law amended to include a provision regarding the legal background for the establishment of an insurance rate-making organization
- 1989. 11. 18. Officially authorized to establish Korea Insurance Development Institute (KIDI)
- 1989. 11. 27. Established Korea Insurance Development Institute (Korea Non-life Insurance Rating Association dissolved)
- 1992. 03. 11. Established Korea Automobile Insurance Repair Research & Training Center as a subsidiary of Korea Insurance Development Institute
- 1992. 05. 06. Designated a business partner responsible for managing Insurance Information Network
- 1995. 09. 01. Insurance Research Center established
- 1999. 10. 03. Held jointly EEAC (East Asia Actuarial Committee)
- 2000. 02. 01. Opened KIDI Digital Management System
- 2000. 03. 10. Designated as an organization to provide the insurance statistics (published Annual Insurance Statistics, Insurance Statistics Yearbook)
- 2000. 05. Designated Insurance Development Research as an academic journal
- 2000. 06. Designated as the organization operating insurance examinations for actuary and claim adjuster
- 2000. 08. 01. Opened KIDIPOOL (Knowledge Management System)
- 2003. 12. 01. 20th Anniversary of Korea Insurance Development Institute
- 2005. 10. 04. Opened KIDI Consortium Retirement Payment System (DB type)
- 2005. 12. 01. Opened KIDI Consortium Retirement Payment System (DC & IRA type)

2007. 12. 07.	Korea Insurance Research Institute (KIRI) established (Insurance Research Center is developed and specialized)
2010. 11. 25.	Korea Insurance Research Institute (KIRI) was founded as a new corporation
2011. 04.	Established ICPS (Insurance Claims Pooling System) Claims Map system
2012. 02.	Opened AIPIS (Auto Insurance Premium Integrated check System)
2013. 09.	Opened Dormant Insurance Claims Inquiry System
2014. 02. 27.	MOU with CAPA (Certified Automotive Parts Association)
2015. 03. 24.	Opened Automobile Accident Investigation System
2017. 04. 06.	Opened INCOS (INsurance statistics COnsumer Service)
2018. 05. 10.	Opened MY CAR(https://mycar.kidi.or.kr)
2018. 08.	Established KIDI-ESG (Economic Scenario Generator) Pro Solution
2019. 06.	Established Korean Catastrophe Model
2019. 10.	Established IFRS17 Settlement System ARK (Agile, Reliable, Keen)
2020. 05.	Opened AOS ^a (Automobile repair cost On-line Service)
2020. 07.	Expanded the scope of MY CAR(https://mycar.kidi.or.kr)
2021. 01.	Opened Auto Insurance Premium Inquiry System for customers

Member Companies

Life Insurance	Non-Life Insurance
• Hanwha Life Insurance Co., Ltd.	• Meritz Fire & Marine Insurance Co., Ltd.
• ABL Life Insurance Co., Ltd.	• Hanwha Non-life Insurance Co., Ltd.
• Samsung Life Insurance Co., Ltd.	• Lotte Non-life Insurance Co., Ltd.
• Heungkuk Life Insurance Co., Ltd.	• MG Non-life Insurance Co., Ltd.
• Kyobo Life Insurance Co., Ltd.	• Heungkuk Fire & Marine Insurance Co., Ltd.
• Hyundai Life Insurance Co., Ltd	• Samsung Fire & Marine Insurance Co., Ltd.
• Shinhan Life Insurance Co., Ltd.	• Hyundai Marine & Fire Insurance Co., Ltd.
• DB Life Insurance Co., Ltd.	• KB Insurance Co., Ltd.
• Dongyang Life Insurance Co., Ltd.	• DB Insurance Co., Ltd.
• MetLife Life Insurance Co., Ltd.	• American Insurance Group, Inc.
• Chubb Life Korea, Ltd.	• Seoul Guarantee Insurance Co., Ltd.
• DGB Life Insurance Co., Ltd.	• AXA General Insurance Co., Ltd.
• KDB Life Insurance Co., Ltd.	• HANA Non-life Insurance Co., Ltd.
• Mirae Asset Life Insurance Co., Ltd.	• CARROT Non-life Insurance Co., Ltd.
• KB Life Insurance Co., Ltd.	• BNP Paribas Cardif General Insurance Co., Ltd.
• LINA Life Korea, Ltd.	• ACE American Fire & Marine Insurance Company Korea, Ltd.
● AIA Life Korea, Ltd.	• Mitsui Sumitomo Insurance Co., Ltd. Korea Branch
• Prudential Life Insurance Co. of Korea, Ltd.	 Nonghyup Property & Casualty Insurance Co., Ltd.
• Orange Life Insurance Co., Ltd.	• Allianz Global Corporate & Specialty Co., Ltd.
• HANA Life Co., Ltd.	
• BNP PARIBAS CARDIF Life Insurance Co., Ltd	
• IBK Pension Insurance Co., Ltd.	
• Nonghyup Life Insurance Co., Ltd.	
• Kyobo Lifeplanet Life Insurance Company	

Appendix V. KIDI Organizational Chart



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